



REAL ESTATE UPDATE

September 2017

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2017	2016	2017	2016		2017	2016	2017	2016
\$1M & Under	42	30	32	39	\$250K & Under	22	26	37	40
\$1M+ to \$1.5M	21	23	27	31	\$250K+ to \$500K	13	9	33	33
\$1.5M+ to \$2M	13	16	38	30	\$500K+ to \$750K	3	1	10	11
\$2M+ to \$3M	17	13	26	31	\$750K+ to \$1M	4	1	13	13
Above \$3M	5	6	25	30	Above \$1M	2	0	3	10
<b>Total</b>	<b>98</b>	<b>88</b>	<b>148</b>	<b>161</b>	<b>Total</b>	<b>44</b>	<b>37</b>	<b>96</b>	<b>107</b>

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes.  
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: **HOMES**

September 2017

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Cottage – Represent Seller	31	3/3	\$850,000	\$825,000	2,454	9/26/2017
Apache Peak	130/131	6/8.5	\$2,250,000	—	9,813	UCB
Apache Peak – Represent Seller	136/137	4/4.5	\$2,649,000	—	4,960	Pending
Desert Fairways	19	3/3.5	\$1,050,000	—	3,338	Pending
Desert Horizons	11	4/4.5	\$1,500,000	\$1,440,000	3,900	9/18/2017
Gambel Quail Preserve – Rep. Buyer	256	4/4.5	\$2,297,700	—	5,044	UCB
Hacienda – Represent Seller	8	3/3.5	\$699,000	\$672,500	2,901	9/29/2017
Grey Fox	152	4/4.5	\$2,200,000	—	7,029	UCB
Haciendas – Represent Seller	22	3/3.5	\$895,000	\$795,000	2,544	9/29/2017
Haciendas	37	4/4.5	\$775,000	—	3,248	UCB
Haciendas	44	3/3.5	\$750,000	\$700,000	2,901	9/7/2017
Lone Mountain II	56	4/5.5	\$2,300,000	—	5,849	Pending
Lookout Ridge – Represent Buyer	13	3/3.5	\$1,375,000	—	3,382	Pending
Lookout Ridge	51	3/3.5	\$850,000	—	3,125	Pending
Painted Sky	8	4/5.5	\$2,549,000	—	5,500	Pending
Saguaro Forest – Represent Buyer	54	3/4.5	\$3,888,888	\$3,000,000	4,653	9/29/2017
Sonoran Cottage Enclave	49	3/3	\$750,000	\$740,000	2,292	9/29/2017
Sunset Canyon – Represent Seller	32	5/5.5	\$1,795,000	—	4,569	UCB

DESERT MOUNTAIN SALES ACTIVITY: **HOMESITES**

September 2017

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	137	23,154	\$210,000	—	41,356	Pending
Arrowhead	22	21,000	\$178,000	—	30,526	UCB
<b>Gambel Quail Pre. – Represent Seller</b>	<b>242</b>	<b>20,931</b>	<b>\$149,900</b>	<b>—</b>	<b>39,600</b>	<b>UCB</b>
<b>Gambel Quail Pre. – Represent Buyer</b>	<b>242</b>	<b>20,931</b>	<b>\$149,900</b>	<b>—</b>	<b>39,600</b>	<b>UCB</b>
Gambel Quail Preserve	267	18,395	\$1,245,000	\$910,000	105,91	9/15/2017
Mountain Skyline	85	20,309	\$192,800	—	36,788	UCB
Saguaro Forest	107	22,421	\$795,000	—	55,100	UCB
Sunrise	225	20,000	\$200,000	—	44,930	UCB
Sunset Canyon	36	17,604	\$539,000	—	34,800	UCB
Sunset Canyon	41	17,399	\$475,000	\$415,000	35,672	9/19/2017

CAREFREE RANCH ACTIVITY: **HOMES & HOMESITES** September 2017

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Carefree Ranch Homesteads – Lot	5C	N/A	\$300,000	—	612,075	Pending
Carefree Ranch Homesteads	7B	4/3.5	\$1,100,000	\$1,000,000	4,523	9/25/2017

## CALL TO SEE OUR NEW LISTINGS

VILLAGE	LOT	BEDS   BATHS   SF   Building Envelope	CURRENT LIST PRICE
Gambel Quail	77	40,191   20,559	\$144,900
Sunrise	308	3   3.5   4,264	\$1,499,000
Gambel Quail	76	5   4.5   4,150	\$1,795,000
Painted Sky	61	4   4.5   4,964	\$1,850,000
Apache Peak	58	4   4.5   4,788	\$2,750,000

VIEW ALL LISTINGS AT [DesertMountainPowerOf4.com](http://DesertMountainPowerOf4.com)

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