



REAL ESTATE UPDATE — INSIDE DESERT MOUNTAIN

OCTOBER 2015

HOMES	YTD SALES		LISTINGS		HOMESITES	YTD SALES		LISTINGS	
	2015	2014	2015	2014		2015	2014	2015	2014
\$1M & Under	31	39	33	19	\$250K & Under	32	33	53	52
\$1M+ - \$1.5M	27	24	37	39	\$250K+ - \$500K	17	6	32	40
\$1.5M+ - \$2M	19	18	30	24	\$500K+ - \$750K	3	2	15	15
\$2M+ - \$3M	12	12	31	27	\$750K - \$1M	1	1	14	22
Above \$3M	7	3	31	30	Above \$1M	3	1	10	9
Total	96	96	162	139	Total	56	43	124	138

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes. All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY – HOMES - OCTOBER 2015

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	SQ FT	CLOSE DATE
Apache Peak	16	None	\$1,150,000		4,578	Pending
Apache Peak	149	None	\$1,790,000	\$1,732,000	4,985	10/23/2015
Arrowhead	10	None	\$1,450,000		4,100	Pending
Chiricahua Villa	218	None	\$1,610,000		3,747	Pending
Cochise Ridge	5	None	\$950,000		3,534	Pending
Cochise Ridge – Rep. Seller & Buyer	29	None	\$1,350,000		3,837	UCB
Desert Fairways	11	None	\$975,000		4,188	UCB
Desert Fairways – Rep. Seller	22	None	\$693,000		2,576	Pending
Gambel Quail	115	None	\$1,750,000		5,336	Pending
Gambel Quail P – Rep. Seller	223	None	\$1,575,000		4,733	Pending
Grey Fox	111	None	\$1,290,000		4,954	Pending
Mountain Skyline	23	None	\$1,125,000		3,525	UCB
Mountain Skyline	91	None	\$1,595,000		5,987	UCB
Rose Quartz	67	None	\$995,000		4,438	Pending
Rose Quartz	92	None	\$925,000		3,000	UCB
Saguaro Forest – Rep. Seller	77	None	\$2,695,000		5,699	UCB
Sonoran Cottage Enclave	42	None	\$619,000		2,086	UCB
Sonoran Cottage Enclave	48	None	\$639,000		1,836	UCB
Sunrise	334	None	\$919,000	\$880,000	3,384	10/27/2015

DESERT MOUNTAIN SALES ACTIVITY – LOTS - OCTOBER 2015

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	SQ FT	CLOSE DATE
Arrowhead	61	None	\$180,000		30,762	Pending
Eagle Feather	347	None	\$130,000	\$130,000	59,171	10/28/2015
Eagle Feather – Rep. Seller	372	None	\$99,000		42,050	UCB
Eagle Feather	445	None	\$169,000		40,200	UCB
Gambel Quail	188	None	\$124,000	\$145,000	48,723	10/28/2015
Gambel Quail Preserve	242	None	\$169,100		39,600	UCB
Gambel Quail Preserve	254	None	\$290,000		40,489	UCB
Gambel Quail Preserve	256	None	\$269,000		36,000	UCB
Grey Fox	26	None	\$369,000		40,333	UCB
Mountain Skyline	17	None	\$200,000		41,164	UCB
Mountain Skyline	26	None	\$209,000		34,162	Pending
Mountain Skyline – Rep. Seller	29	None	\$149,000		51,254	UCB
Painted Sky	97	None	\$459,000		41,169	Pending
Saguaro Forest	105	None	\$700,000		47,359	UCB
Saguaro Forest	248	None	\$599,900	\$675,000	126,155	10/30/2015
Saguaro Forest	284	None	\$429,900	\$429,900	108,748	10/13/2015
Sunrise – Represented Buyer	280	None	\$135,000	\$135,000	40,627	10/28/2015

CAREFREE RANCH/HIGHLANDS ACTIVITY – HOMES & LOTS - OCTOBER 2015

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	SQ FT	STATUS
Carefree Ranch – Home	6	N/A	\$1,785,000		6,931	Available
Carefree Ranch – Home Rep. Seller	18	N/A	\$3,999,000		7,166	Available
Carefree Ranch – Home	15-17	N/A	\$4,995,000		11,650	Available
Carefree Ranch – Home	24	N/A	\$1,595,000		4,579	Available
Carefree Ranch – Lot	5	N/A	\$399,900		652,964	Available
Carefree Ranch – Lot	8	N/A	\$1,200,000		212,572	Available
Carefree Ranch – Lot	8B	N/A	\$799,000		544,500	Available
Carefree Ranch – Lot	9	N/A	\$324,000	\$300,000	218,235	10/1/2015
Carefree Ranch – Lot	17	N/A	\$675,000		540,161	Available
Carefree Ranch – Lot	18	N/A	\$356,000		534,916	Available
Carefree Ranch – Lot	19C	N/A	\$349,000		471,319	Available
Carefree Ranch – Lot	21	N/A	\$375,000		360,676	Available
Carefree Ranch – Lot	23	N/A	\$349,000		2,234,628	Available



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