



REAL ESTATE UPDATE
October 2017

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2017	2016	2017	2016		2017	2016	2017	2016
\$1M & Under	44	32	45	44	\$250K & Under	24	26	36	41
\$1M+ to \$1.5M	22	24	28	30	\$250K+ to \$500K	13	9	34	36
\$1.5M+ to \$2M	14	17	41	38	\$500K+ to \$750K	3	2	11	14
\$2M+ to \$3M	19	13	30	39	\$750K+ to \$1M	5	1	13	13
Above \$3M	4	6	30	33	Above \$1M	2	0	3	11
Total	103	92	174	184	Total	47	38	97	115

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: **HOMES**

October 2017

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	130/131	6/8.5	\$2,250,000	—	9,813	Pending
Apache Peak – Represent Seller	136/137	4/4.5	\$2,649,000	—	4,960	Pending
Desert Fairways	13	3/3.5	\$950,000	—	3,350	UCB
Desert Fairways	19	3/3.5	\$1,050,000	\$1,000,000	3,338	10/12/2017
Desert Fairways	35	3/3.5	\$850,000	—	2,990	UCB
Gambel Quail Preserve – Rep. Buyer	256	4/4.5	\$2,297,700	—	5,044	UCB
Grey Fox	121	3/3.5	\$839,000	—	3,027	UCB
Grey Fox	152	4/4.5	\$2,200,000	\$1,850,000	7,029	10/12/2017
Lookout Ridge – Represent Buyer	13	3/3.5	\$1,375,000	\$1,315,000	3,382	10/2/2017
Lookout Ridge	51	3/3.5	\$850,000	\$830,000	3,125	10/31/2017
Painted Sky	8	4/5.5	\$2,549,000	—	5,500	Pending
Painted Sky	50	4/4.5	\$1,690,000	—	5,060	UCB
Sunset Canyon – Represent Seller	32	5/5.5	\$1,795,000	—	4,569	Pending

DESERT MOUNTAIN SALES ACTIVITY: **HOMESITES**

October 2017

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak – Represent Seller	137	23,154	\$210,000	—	41,356	Pending
Arrowhead	22	21,000	\$178,000	—	30,526	UCB
Eagle Feather	370	18,979	\$114,000	—	46,605	Pending
Gambel Quail Pre. – Represent Seller	242	20,931	\$149,900	\$110,000	39,600	10/25/2017
Gambel Quail Pre. – Represent Buyer	242	20,931	\$149,900	\$110,000	39,600	10/25/2017
Grey Fox	4	17,825	\$150,000	—	36,901	UCB
Mountain Skyline	85	20,309	\$192,800	—	36,788	UCB
Painted Sky – Represent Seller	11	27,992	\$395,000	—	47,200	UCB
Saguaro Forest	107	22,421	\$795,000	\$765,000	55,100	10/10/2017
Saguaro Forest	125	21,660	\$849,900	—	48,843	UCB
Sunrise	225	20,000	\$200,000	\$185,000	44,930	10/6/2017
Sunset Canyon	36	17,604	\$539,000	—	34,800	UCB
Turquoise Ridge	13	21,390	\$295,000	—	32,816	UCB

CAREFREE RANCH ACTIVITY: **HOMES & HOMESITES** October 2017

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
N/A						

CALL TO SEE OUR NEW LISTINGS

VILLAGE	LOT	BEDS BATHS SF Building Envelope	CURRENT LIST PRICE
Cochise Ridge	62	3/3.5/3,006	\$729,107
Grey Fox	89	3/3.5/3,610	\$1,150,000
Lookout Ridge	13	3/3.5/3,382	\$1,595,000
Mountain Skyline	100	4/4.5/5,963	\$1,795,000
Chiricahua Villa	221	4/4.5/4,250	\$2,250,000
Saguaro Forest	87	4/5.5/5,573	\$2,250,000
Saguaro Forest	83	4/4.5/5,983	\$3,100,000
Apache Peak	102	4/4.5/7,050	\$6,200,000

VIEW ALL LISTINGS AT DesertMountainPowerOf4.com

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