

REAL ESTATE UPDATE — INSIDE DESERT MOUNTAIN DECEMBER 2014

HOMES	TOTAL SALES		DEC LISTINGS		HOMESITES	TOTAL SALES		DEC LISTINGS	
	2013	2014	2013	2014		2013	2014	2013	2014
Under \$1M	67	50	36	23	Under \$.250K	55	40	46	61
\$1+M-\$1.5M	34	31	27	40	\$.25K - \$.5K	17	8	41	38
\$1.5+M-\$2M	18	21	22	27	\$.5K - \$.75K	4	3	26	17
\$2+M-\$3M	11	16	39	30	\$.75K - \$1M	2	1	23	25
Above \$3M	4	3	35	35	Above \$1M	2	1	18	10
Total	134	121	159	155	Total	80	53	154	151

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes. All information deemed to be accurate but not guaranteed.

Desert Mountain Sales Activity — Homes — December 2014

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	SQ FT	CLOSE DATE
Apache Cottages †*	13	EGM	\$875,000	\$825,000	2296	12/10/2014
Arrowhead	26	EGM	\$1,199,000		5400	UCB*
Arrowhead	58	EGM	\$1,199,000	\$1,050,000	4192	12/19/2014
Arrowhead	62	None	\$1,725,000	\$1,665,000	5266	12/11/2014
Cochise Ridge	99	EGM	\$995,000	\$935,000	3600	12/1/2014
Desert Greens †*	50	None	\$1,049,000	\$975,000	3874	12/29/2014
Desert Hills	28	w/wout	\$790,000		3713	UCB*
Desert Hills	9	None	\$1,075,000		4255	Pending
Desert Horizons †*	36	EGM	\$1,495,000	\$1,485,000	4730	12/12/2014
Eagle Feather †	434	EGM	\$1,095,000	\$1,030,000	3833	12/23/2014
Eagle Feather	426	None	\$1,290,000	\$1,150,000	4775	12/8/2014
Eagle Feather	437	None	\$1,699,000	\$1,542,000	3815	12/8/2014
Grey Fox	23	None	\$975,000	\$925,000	3214	12/10/2014
Grey Fox	53	EGM	\$1,450,000	\$1,295,000	4260	12/5/2014
Haciendas †	29	ECM	\$975,000		2550	UCB*
Lookout Ridge †	50	EGM	\$995,000	\$900,000	3125	12/10/2014
Rose Quartz	72	None	\$795,000	\$760,000	3160	12/12/2014
Saguaro Forest	106	None	\$2,175,000		4600	UCB*
Saguaro Forest	160	w/wout	\$2,450,000		7061	UCB*
Saguaro Forest	290	EGM	\$2,995,000		7305	Pending
Saguaro Forest	260	EGM	\$3,350,000		9300	UCB*
Saguaro Forest	67	EGM	\$3,495,000		5700	Pending
Saguaro Forest †	191	EGM	\$3,595,000		6551	Pending
Sonoran Ridge	4	None	\$599,000	\$589,000	2300	12/22/2014

Sunrise	223	EGM	\$849,900		3891	Pending
Sunrise †	263	None	\$1,795,000		4442	Pending
Sunrise	249	None	\$3,000,000	\$2,800,000	7500	12/22/2014
Sunset Canyon	12	EGM	\$2,499,999		6100	UCB*

Desert Mountain Sales Activity — Homesites — December 2014

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	ACREAGE	CLOSE DATE
Arrowhead	63	None	\$130,000	\$129,000	39920	12/16/2014
Arrowhead	46	None	\$149,000		38607	UCB*
Eagle Feather	337	None	\$119,900		44705	Pending
Eagle Feather	347	None	\$149,900		59171	UCB*
Eagle Feather	431	EGM	\$240,000		43972	UCB*
Gambel Quail	76	None	\$129,900	\$125,000	36840	12/23/2014
Gambel Quail †	98	EGM	\$175,000		38472	UCB*
Grey Fox	159	None	\$122,900		22223	Pending
Grey Fox	3	None	\$129,000		24476	UCB*
Grey Fox	123	None	\$140,000		31860	UCB*
Grey Fox	82	None	\$140,000	\$124,900	22988	12/22/2014
Grey Fox	29	None	\$150,000	\$147,000	24267	12/29/2014
Grey Fox	177	None	\$210,000	\$180,000	28505	12/19/2014
Lone Mountain II	48	None	\$199,900		55244	UCB*
Lost Star	31	None	\$345,000	\$312,500	46806	12/4/2014
Mountain Skyline	86	None	\$199,000		39456	Pending
Mountain Skyline	90	None	\$499,000	\$475,000	37267	12/17/2014
Saguaro Forest Cintarosa	327	None	\$299,900		82582	UCB*
Sunrise	303	None	\$149,900		39465	UCB*
Sunset Canyon	11	None	\$349,000			Pending

‡ Power Of 4 Represented Seller & Buyer

† Power Of 4 Represented Seller

†* Power Of 4 Represented Buyer