



HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2015	2016	2015	2016		2015	2016	2015	2016
\$1M & Under	30	30	30	39	\$250K & Under	29	26	50	40
\$1M+ to \$1.5M	27	23	33	31	\$250K+ to \$500K	15	9	29	33
\$1.5M+ to \$2M	18	16	27	30	\$500K+ to \$750K	2	1	13	11
\$2M+ to \$3M	12	13	26	31	\$750K+ to \$1M	1	1	15	13
Above \$3M	7	6	20	30	Above \$1M	3	0	9	10
Total	94	88	136	161	Total	50	37	116	107

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: **HOMES**

SEPTEMBER 2016

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	126	4/6.5	\$1,750,000	—	6,366	UCB
Arrowhead	52	4/6	\$1,475,000	\$1,350,000	4,736	9/19/2016
Cochise Ridge – Represent Buyer	71	3/3.5	\$ 699,000	\$ 687,100	3,502	9/30/2016
Gambel Quail – Represent Buyer	101	4/4	\$1,495,000	\$1,425,000	4,187	9/29/2016
Grey Fox	66	4/3.5	\$1,045,000	—	3,888	UCB
Lone Mountain	28	4/4.5	\$1,850,000	—	5,329	UCB
Lost Star – Represent Seller	16	5/6.5	\$1,999,999	—	5,891	UCB
Mountain Skyline	16	3/3.5	\$1,995,000	—	5,249	UCB
Mountain Skyline	81	4/4	\$1,149,000	—	4,200	UCB
Mountain Skyline	99	4/4.5	\$ 890,000	\$ 830,000	4,015	9/23/2016
Rose Quartz	47	4/5	\$2,450,000	\$2,375,000	4,105	Pending
Saguaro Forest	235	5/7.5	\$8,375,000	\$7,700,000	8,460	9/2/2016
Saguaro Forest	290	6/6.5	\$1,999,000	—	7,292	UCB
Turquoise Ridge	12	5/5.5	\$2,728,000	—	7,139	UCB

CALL TO SEE OUR NEW LISTINGS

VILLAGE	LOT	BEDS BATHS SF	CURRENT LIST PRICE
Apache Cottage	29	3 3 2,296	\$ 698,000
Sunrise	212	4 3.5 4,580	\$1,475,000
Apache Peak	62	4 4 3,566	\$1,478,500
Rose Quartz	39	4 5 4,025	\$1,675,000
Saguaro Forest	99	3 4.5 4,690	\$2,350,000
Saguaro Forest	71	4 4.5 5,562	\$2,550,000
Painted Sky – Spec	12	4 4.5 4,750	\$2,799,000
Mirabel Village – Spec	6	4 4.5 3,925	\$2,299,000

VIEW ALL LISTINGS AT DesertMountainPowerOf4.com

DESERT MOUNTAIN SALES ACTIVITY: **HOMESITES**

SEPTEMBER 2016

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	156	25,061	\$ 560,000	—	68,000	UCB
Cochise Geronimo	27	15,300	\$ 549,000	—	44,431	UCB
Eagle Feather	345	20,819		\$120,000	41,382	9/19/2016
Eagle Feather	367	20,298	\$ 139,000	—	39,015	Pending
Eagle Feather – Represent Seller	388	20,212	\$ 57,000	\$ 53,000	42,688	9/29/2016
Gambel Quail	178	21,278	\$ 129,900	—	51,400	Pending
Gambel Quail	199	21,278	\$ 185,000	—	43,560	UCB
Gambel Quail Preserve	228	21,057	\$ 120,000	\$111,000	49,952	9/20/2016
Grey Fox	138	17,593	\$ 265,000	—	33,976	UCB
Mountain Skyline	87	17,938	\$ 195,000	—	30,683	UCB
Saguaro Forest	248	19,228	\$1,395,000	\$999,750	126,155	9/27/2016
Sunset Canyon	42	16,011	\$ 695,000	—	39,098	UCB

CAREFREE RANCH ACTIVITY: **HOMES**

SEPTEMBER 2016

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Carefree Ranch – Lone Mountain	24	N/A	\$1,425,000	\$1,350,000	4,579	9/1/2016



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