

REAL ESTATE UPDATE — INSIDE DESERT MOUNTAIN

OCTOBER 2014

HOMES	TOTAL 2013	Jan 2013	Oct 2014	LISTINGS 2013	2014	HOMESITES	TOTAL 2013	Jan 2013	Oct 2014	LISTINGS 2013	2014
Under \$1M	67	56	39	38	21	Under \$.25M	53	51	33	45	53
\$1M - \$2M	52	43	41	54	71	\$.25M - \$.5M	19	14	6	40	40
\$2M - \$3M	11	10	12	39	30	\$.5M - \$1M	6	6	3	44	37
\$3M - \$4M	2	2	2	13	11	\$1M - \$2M	2	1	1	19	10
Above \$4M	2	2	1	19	18	Above \$2M	0	0	0	0	0
Total	134	113	95	163	151	Total	80	72	43	148	140

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes. All information deemed to be accurate but not guaranteed.

Desert Mountain Sales Activity — Homes — October 2014

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	SQFT	CLOSE DATE
Apache Cottages	13	EGM	\$875,000		2296	UCB*
Arrowhead	62	None	\$1,875,000		5266	UCB*
Cochise Ridge	63	None	\$650,000		2577	UCB*
Cochise Ridge	99	EGM	\$995,000		3600	Pending
Desert Horizons †*	36	EGM	\$1,495,000		4730	UCB*
Desert Horizons †	40	EGM	\$1,499,000		4050	UCB*
Eagle Feather	426	None	\$1,290,000		4775	Pending
Eagle Feather	437	None	\$1,699,000		3815	UCB*
Grey Fox	128	None	\$680,000		2560	UCB*
Grey Fox	23	None	\$975,000		3214	Pending
Grey Fox	53	EGM	\$1,450,000		4260	UCB*
Haciendas ††	3	None	\$849,000		2550	Pending
Painted Sky	36	None	\$987,200		6860	Pending
Painted Sky	76	EGM	\$2,250,000		4834	UCB*
Rose Quartz	72	None	\$795,000		4116	Pending
Saguaro Forest †	256	EGM	\$2,195,000		4100	Pending
Saguaro Forest	288	None	\$2,495,000		7100	Pending
Saguaro Forest †	104	None	\$2,495,000		4200	UCB*
Saguaro Forest	290	EGM	\$2,995,000		7305	Pending
Sonoran Cottage Enclave	48	None	\$650,000		1836	Pending
Sonoran Ridge	4	None	\$599,000		2300	Pending
Sunrise	223	EGM	\$849,900		3891	Pending
Sunrise †*	293	None	\$999,000		4630	UCB*

Sunrise †*	329	None	\$1,100,000	\$945,000	4174	10/10/2014
Sunrise	207	None	\$1,495,000		4048	UCB*

Desert Mountain Sales Activity — Homesites — October 2014

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	ACREAGE	CLOSE DATE
Grey Fox	159	None	\$122,900		22223	Pending
Grey Fox	81	None	\$123,900	\$120,500	28563	10/22/2014
Grey Fox	161	None	\$124,500	\$110,000	26383	10/16/2014
Grey Fox	82	None	\$140,000		22988	Pending
Grey Fox †	24	None	\$175,000		49834	UCB*
Lone Mountain II	48	None	\$199,900		55244	UCB*
Lost Star	31	None	\$345,000		46806	Pending
Mountain Skyline	85	None	\$135,000		36788	Pending
Mountain Skyline	101	None	\$149,000		39514	UCB*
Saguaro Forest Cintarosa	327	None	\$299,900		82582	UCB*

‡ Power Of 4 Represented Seller & Buyer

† Power Of 4 Represented Seller

†* Power Of 4 Represented Buyer

