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DESERT MOUNTAIN REAL ESTATE UPDATE // OCTOBER 2018

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2018	2017	2018	2017		2018	2017	2018	2017
\$1M & Under	43	42	31	45	\$250K & Under	29	24	35	36
\$1M+ to \$1.5M	39	22	30	28	\$250K+ to \$500K	19	13	28	34
\$1.5M+ to \$2M	23	14	33	41	\$500K+ to \$750K	8	3	7	11
\$2M+ to \$3M	20	19	28	30	\$750K+ to \$1M	1	5	13	13
Above \$3M	11	4	29	30	Above \$1M	1	2	3	3
Total	136	103	151	174	Total	58	47	86	97

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings, and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: HOMES

October 2018

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Arrowhead	23	3/3.5	\$691,500	—	3,909	UCB
Apache Peak	151	4/4.5	\$1,850,000	\$1,690,000	5,293	10/19/18
Cochise Ridge	68	2/2.5	\$730,000	—	3,085	UCB
Desert Fairways - Represented Seller	1	4/4.5	\$1,195,000	\$1,195,000	3,664	10/5/18
Desert Greens	46	3/3.5	\$890,000	—	3,350	UCB
Desert Greens - Represented Seller	59	3/3.5	\$875,000	—	3,350	UCB
Desert Hills	1	4/4.5	\$850,000	—	3,901	UCB
Desert Horizons - Represented Buyer	29	5/5.5	\$1,725,000	\$1,625,000	4,794	10/17/18
Eagle Feather - Represented Seller & Buyer	355	4/4	\$995,000	\$965,000	3,706	10/2/18
Gamble Quail	174	4/4	\$1,150,000	—	3,763	UCB
Gamble Quail - Represented Buyer	190	4/4.5	\$2,475,000	—	5,000	UCB
Gamble Quail Preserve	229	5/4.5	\$1,749,000	\$1,650,000	4,737	10/15/18
Grey Fox	53	4/3	\$1,399,000	\$1,399,000	4,261	10/24/18
Grey Fox - Represented Seller	89	3/3.5	\$1,150,000	—	3,610	UCB
Painted Sky	8	4/4.5	\$2,549,000	—	5,500	Pending
Saguaro Forest	252	3/3.5	\$3,087,500	\$3,087,500	4,480	10/18/18
Saguaro Forest - Represented Seller	103	4/4.5	\$2,475,000	\$2,300,000	5,906	10/12/18
Turquoise Ridge	54	4/3.5	\$2,195,000	—	4,000	Pending

DESERT MOUNTAIN SALES ACTIVITY: HOMESITES

October 2018

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Cintarosa	329	27,663	\$415,000	—	141,761	UCB
Eagle Feather	451	44,969	\$224,000	\$199,999	46,323	10/23/18
Gambel Quail	108	20,286	\$199,999	\$185,000	44,899	10/19/18
Gambel Quail	153	22,246	\$228,000	\$205,000	39,025	10/12/18
Grey Fox	5	38,429	\$125,000	—	38,478	Pending
Grey Fox – Represented Seller	147	28,525	\$250,000	\$232,000	28,543	10/21/18
Lone Mountain II – Represented Seller	81	19,449	\$825,000	\$650,000	56,297	10/5/18
Saguaro Forest	339	31,372	\$445,000	\$405,000	525,318	10/15/18
Sunset Canyon - Represented Buyer	57	16,452	\$475,000	\$335,000	37,896	10/24/18
Sunrise - Represented Seller & Buyer	309	20,736	\$200,000	\$190,000	45,212	10/29/18

CALL TO SEE OUR NEW LISTINGS!

VILLAGE & LOT	BEDS BATHS SF	PRICE
Deer Run 6	5 5 10,260	\$5,750,000
Saguaro Forest 312	4 8 7,175	\$5,450,000
Seven Arrows 7	4 4.5 4,568	\$3,195,000
Saguaro Forest 345	4 4.5 4,706	\$2,895,000
Painted Sky 82	4 4.5 6,458	\$2,850,000
Rose Quartz 89	4 4 4,409	\$2,795,000
Rose Quartz 71	4 4.5 5,822	\$1,799,000
Mountain Skyline 100	4 4.5 5,963	\$1,749,000
Painted Sky 61	4 4.5 4,964	\$1,595,000
Cochise Ridge 25	4 3.5 3,325	\$1,295,000
Gambel Quail 183	5 4 5,100	\$1,295,000
Rose Quartz 55	Coming Soon	



Russ
Lyon

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