



REAL ESTATE UPDATE
November 2017

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2017	2016	2017	2016		2017	2016	2017	2016
\$1M & Under	44	35	45	50	\$250K & Under	28	29	36	42
\$1M+ to \$1.5M	22	27	33	28	\$250K+ to \$500K	15	9	37	38
\$1.5M+ to \$2M	14	23	39	40	\$500K+ to \$750K	5	2	7	13
\$2M+ to \$3M	21	15	33	36	\$750K+ to \$1M	5	1	15	14
Above \$3M	4	6	34	39	Above \$1M	2	0	3	11
Total	105	106	184	193	Total	55	41	98	118

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: **HOMES**

November 2017

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	73	4/4.5	\$3,200,000	—	6,465	UCB
Apache Peak	130/131	6/8.5	\$2,250,000	\$2,100,000	9,813	11/1/2017
Apache Peak – Represent Seller	136/137	4/4.5	\$2,649,000	\$2,625,000	4,960	11/27/2017
Desert Fairways	35	3/3.5	\$850,000	—	2,990	UCB
Desert Hills	3	4/4.5	\$899,000	—	3,901	Pending
Gambel Quail	87	5/4.5	\$1,950,000	—	5,741	UCB
Gambel Quail	137	4/4.5	\$1,965,000	—	4,448	Pending
Gambel Quail Preserve – Rep. Buyer	256	4/4.5	\$2,297,700	—	5,044	Pending
Gambel Quail Preserve	259	4/5	\$4,495,000	—	6,294	UCB
Grey Fox – Represent Seller	76	4/4.5	\$1,899,000	—	4,380	UCB
Grey Fox	121	3/3.5	\$839,000	—	3,027	UCB
Grey Fox	129	3/3.5	\$725,000	—	3,224	Pending
Lost Star	31	4/4.5	\$3,200,000	—	5,150	Pending
Mountain Skyline	86	4/4.5	\$1,795,000	—	4,358	Pending
Mountain Skyline	94	4/4.5	\$1,598,888	—	4,697	Pending
Painted Sky	8	4/5.5	\$2,549,000	—	5,500	Pending
Painted Sky	50	4/4.5	\$1,690,000	—	5,060	UCB
Saguaro Forest – Represent Seller	189	5/5.5	\$2,998,000	—	5,000	UCB
Sonoran Cottage	38	2/2.5	\$599,000	—	2,086	UCB
Sonoran Ridge – Represent Buyer	13	3/3.5	\$799,000	—	2,490	UCB
Sonoran Ridge	28	3/3.5	\$775,000	—	2,490	Pending
Sunrise	246	4/4.5	\$1,595,000	—	4,341	UCB
Sunset Canyon – Represent Seller	28	4/3.75	\$2,400,000	—	6,082	Pending
Sunset Canyon – Represent Seller	32	5/5.5	\$1,795,000	—	4,569	Pending

DESERT MOUNTAIN SALES ACTIVITY: HOMESITES

November 2017

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	133	23,983	\$499,000	—	44,932	UCB
Apache Peak – Represent Seller	137	23,154	\$210,000	\$190,000	41,356	11/1/2017
Arrowhead	22	21,000	\$178,000	\$155,000	30,526	11/29/2017
Eagle Feather	370	18,979	\$114,000	\$105,000	46,605	11/29/2017
Gambel Quail	12	21,092	\$225,000	—	44,238	UCB
Gambel Quail	190	21,526	\$188,900	—	44,097	UCB
Grey Fox	4	17,825	\$150,000	\$120,000	36,901	11/29/2017
Grey Fox	56	12,478	\$105,000	—	19,275	UCB
Mountain Skyline	85	20,309	\$192,800	—	36,788	Pending
Mountain Skyline	112	21,465	\$95,000	—	35,947	UCB
Lone Mountain II	72	16,311	\$295,000	—	56,681	UCB
Painted Sky – Represent Seller	11	27,992	\$395,000	\$360,000	47,200	11/17/2017
Painted Sky	40	23,077	\$430,000	—	36,400	UCB
Painted Sky	86	22,465	\$197,000	—	43,820	UCB
Saguaro Forest	125	21,660	\$849,900	\$665,000	48,843	11/2/2017
Sunrise	250	20,144	\$179,000	—	44,122	UCB
Sunrise	287	20,320	\$237,000	—	40,515	UCB
Sunset Canyon	36	17,604	\$539,000	\$510,000	34,800	11/14/2017
Turquoise Ridge	13	21,390	\$295,000	\$285,000	32,816	11/13/2017

CAREFREE RANCH ACTIVITY: HOMES & HOMESITES

November 2017

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Carefree Ranch – Lone Mountain	15	4 7	\$4,595,000	—	11,560	UCB

CALL TO SEE OUR NEW LISTINGS

VILLAGE	LOT	BEDS BATHS SF Building Envelope	CURRENT LIST PRICE
Saguaro Forest	62	4 5.5 7,887	\$2,850,000
Grey Fox	76	4 4.5 4,380	\$1,895,000
Apache Cottage	28	3 3.5 2,476	\$798,000

VIEW ALL LISTINGS AT DesertMountainPowerOf4.com



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Lyon

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