

REAL ESTATE UPDATE — INSIDE DESERT MOUNTAIN NOVEMBER 2014

HOMES	TOTAL	Jan - Nov		LISTINGS		HOMESITES	TOTAL	Jan - Nov		LISTINGS	
	2013	2013	2014	2013	2014		2013	2013	2014	2013	2014
Under \$1M	67	62	44	36	20	Under \$.25M	53	53	35	42	46
\$1M - \$2M	52	45	44	47	67	\$.25M - \$.5M	19	17	6	41	39
\$2M - \$3M	11	10	15	39	30	\$.5M - \$1M	6	6	4	49	41
\$3M - \$4M	2	2	2	14	14	\$1M - \$2M	2	1	1	18	10
Above \$4M	2	2	1	19	20	Above \$2M	0	0	0	0	0
Total	134	121	106	155	151	Total	80	77	46	150	136

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes. All information deemed to be accurate but not guaranteed.

Desert Mountain Sales Activity — Homes — November 2014

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	SQ FT	CLOSE DATE
Apache Cottages †*	13	EGM	\$875,000		2296	UCB*
Arrowhead	58	EGM	\$1,199,000		4192	Pending
Arrowhead	62	None	\$1,725,000		5266	Pending
Cochise Ridge	63	None	\$650,000	\$537,850	2577	11/13/2014
Cochise Ridge	99	EGM	\$995,000		3600	Pending
Desert Greens †*	50	None	\$1,049,000		3874	Pending
Desert Hills	9	None	\$1,075,000		4,255	UCB*
Desert Horizons †*	36	EGM	\$1,495,000		4730	UCB*
Desert Horizons †	40	EGM	\$1,499,000	\$1,460,000	4050	11/20/2014
Eagle Feather †	434	EGM	\$1,095,000		3833	UCB*
Eagle Feather	426	None	\$1,290,000		4775	Pending
Eagle Feather	437	None	\$1,699,000		3815	Pending
Grey Fox	128	None	\$680,000	\$636,000	2560	11/24/2014
Grey Fox	23	None	\$975,000		3214	Pending
Grey Fox	53	EGM	\$1,450,000		4260	UCB*
Haciendas †	3	None	\$849,000	\$750,000	2550	11/18/2014
Lookout Ridge †	50	EGM	\$995,000		3125	UCB*
Painted Sky	36	None	\$987,200	\$987,200	6860	11/26/2014
Painted Sky	76	EGM	\$2,250,000	\$2,000,000	4834	11/18/2014
Rose Quartz	72	None	\$795,000		3160	Pending
Saguaro Forest †	256	None	\$2,195,000	\$2,100,000	4100	11/14/2014
Saguaro Forest	288	None	\$2,495,000	\$2,285,000	7100	11/6/2014
Saguaro Forest †	104	None	\$2,495,000	\$2,300,000	4200	11/26/2014
Saguaro Forest	290	EGM	\$2,995,000		7305	Pending

Sonoran Cottage Enclave	48	None	\$650,000	\$575,000	1836	11/13/2014
Sonoran Ridge	4	None	\$599,000		2300	Pending
Sunrise	223	EGM	\$849,900		3891	Pending

Desert Mountain Sales Activity — Homesites — November 2014

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	ACREAGE	CLOSE DATE
Eagle Feather	376	None	\$145,000		38332	UCB*
Eagle Feather	347	None	\$149,900		59171	UCB*
Eagle Feather	375	None	\$165,000		43208	UCB*
Eagle Feather	431	EGM	\$240,000		43972	UCB*
Gambel Quail	76	None	\$129,900		36840	Pending
Gambel Quail	45	None	\$175,000		41874	UCB*
Gambel Quail †	98	EGM	\$175,000		38472	UCB*
Gambel Quail Preserve	214	None	\$172,500		57598	Pending
Grey Fox	159	None	\$122,900		22223	Pending
Grey Fox	3	None	\$129,000		24476	UCB*
Grey Fox	82	None	\$140,000		22988	Pending
Grey Fox †	24	None	\$175,000	\$150,000	49834	11/7/2014
Grey Fox	177	None	\$210,000		28505	Pending
Lone Mountain II	48	None	\$199,900		55244	UCB*
Lost Star	31	None	\$345,000		46806	Pending
Mountain Skyline	85	None	\$135,000	\$135,000	36788	11/26/2014
Mountain Skyline	86	None	\$199,000		39456	Pending
Mountain Skyline	90	None	\$499,000		37267	UCB*
Saguaro Forest	132	None	\$649,000	\$625,000	40095	11/18/2014
Saguaro Forest Cintarosa	327	None	\$299,900		82582	UCB*
Sunrise	303	None	\$149,900		39465	UCB*

‡ Power Of 4 Represented Seller & Buyer

† Power Of 4 Represented Seller

†* Power Of 4 Represented Buyer