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DESERT MOUNTAIN REAL ESTATE UPDATE // NOVEMBER 2018

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2018	2017	2018	2017		2018	2017	2018	2017
\$1M & Under	48	44	33	45	\$250K & Under	30	28	38	36
\$1M+ to \$1.5M	39	22	31	33	\$250K+ to \$500K	19	15	29	37
\$1.5M+ to \$2M	24	14	35	39	\$500K+ to \$750K	8	5	7	7
\$2M+ to \$3M	20	21	32	33	\$750K+ to \$1M	1	5	13	15
Above \$3M	11	4	38	34	Above \$1M	1	2	4	3
Total	142	105	169	184	Total	59	55	91	98

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings, and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: HOMES

November 2018

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	74	4/4	\$1,950,000	—	6,185	UCB
Arrowhead	23	3/3.5	\$691,500	\$752,325	3,909	11/29/18
Cochise Ridge	68	2/2.5	\$730,000	\$637,500	3,085	11/6/18
Desert Greens	46	3/3.5	\$890,000	—	3,350	Pending
Desert Greens - Representing Seller	59	3/3.5	\$875,000	—	3,350	UCB
Desert Greens - Representing Seller	67	3/3.5	\$895,000	—	3,350	Pending
Desert Hills	1	4/4.5	\$850,000	—	3,901	UCB
Gamble Quail	174	4/4	\$1,150,000	\$975,000	3,763	11/16/18
Gamble Quail	40	3/4	\$1,645,000	\$1,625,000	4,447	11/1/18
Gamble Quail - Representing Buyer	190	4/4.5	\$2,475,000	—	5,000	UCB
Grey Fox	46	4/4.5	\$1,278,000	—	3,288	UCB
Grey Fox	45	4/4.5	\$1,995,000	—	4,510	Pending
Grey Fox - Representing Seller	89	3/3.5	\$1,150,000	—	3,610	UCB
Hacienda	21	4/4.5	\$895,000	\$860,000	3,248	11/02/18
Mountain Skyline	1	3/3	\$795,000	—	3,167	UCB
Painted Sky	8	4/4.5	\$2,549,000	—	5,500	Pending
Saguaro Forest - Representing Buyer	314	6/5.5	\$4,500,000	—	6,409	UCB
Sunrise - Representing Seller	308	3/3.5	\$1,479,000	—	4,264	UCB
Sunrise - Represented Seller	242	3/3	\$1,095,000	\$900,000	4,226	11/19/18
Turquoise Ridge	54	4/3.5	\$2,195,000	—	4,000	Pending

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	33	17,830	\$385,000	—	40,648	UCB
Cintarosa	329	27,663	\$415,000	\$400,000	141,761	11/28/18
Cochise Geronimo	5	13,600	\$885,000	—	24,388	UCB
Gambel Quail	126	29,906	\$229,000	—	40,932	UCB
Gambel Quail	125	20,361	\$229,000	—	36,744	UCB
Gambel Quail Preserve	246	21,694	\$395,000	—	36,400	UCB
Grey Fox	5	17,825	\$125,000	\$125,000	38,478	11/09/18
Saguaro Forest	12	18,772	\$295,000	—	34,131	UCB
Saguaro Forest	181	18,452	\$379,000	—	52,019	Pending
Sunrise – Representing Seller	280	23,792	\$99,000	—	40,627	UCB

CALL TO SEE OUR NEW LISTINGS!

VILLAGE & LOT	BEDS BATHS SF	PRICE
Rose Quartz 55	4 4.5 7,107	\$6,750,000



Russ
Lyon

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