

THE
POWER OF
YOUR DESERT MOUNTAIN EXPERTS

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DESERT MOUNTAIN REAL ESTATE UPDATE // DECEMBER 2018

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2018	2017	2018	2017		2018	2017	2018	2017
\$1M & Under	52	50	33	44	\$250K & Under	31	31	37	39
\$1M+ to \$1.5M	41	25	31	35	\$250K+ to \$500K	21	18	27	36
\$1.5M+ to \$2M	25	17	39	36	\$500K+ to \$750K	8	5	7	7
\$2M+ to \$3M	21	24	31	32	\$750K+ to \$1M	1	5	13	14
Above \$3M	11	5	37	33	Above \$1M	1	2	5	3
Total	150	121	171	180	Total	62	61	89	99

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings, and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: **HOMES**

December 2018

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	74	4/4	\$1,950,000	\$1,740,000	6,185	12/20/18
Deer Run - Representing Buyer	1	4/4.5	\$3,250,000	—	5,975	UCB
Desert Greens	46	3/3.5	\$890,000	\$890,000	3,350	12/14/18
Desert Greens - Representing Seller	59	3/3.5	\$875,000	\$825,000	3,350	12/6/18
Desert Greens - Representing Seller	67	3/3.5	\$895,000	—	3,350	Pending
Desert Hills	1	4/4.5	\$850,000	\$840,000	3,901	12/14/18
Eagle Feather	448	3/4.5	\$695,000	—	3,929	UCB
Grey Fox	45	4/4.5	\$1,995,000	—	4,510	Pending
Grey Fox	46	4/4.5	\$1,278,000	—	3,288	UCB
Grey Fox - Representing Seller	89	3/3.5	\$1,150,000	\$1,075,000	3,610	12/14/18
Gambel Quail	160	4/4.5	\$3,550,000	—	5,750	Pending
Gambel Quail - Representing Seller	183	5/4	\$1,295,000	—	5,100	UCB
Gambel Quail - Representing Buyer	190	4/4.5	\$2,475,000	—	5,000	UCB
Mountain Skyline	1	3/3	\$795,000	\$795,000	3,167	12/13/18
Painted Sky	8	4/4.5	\$2,549,000	—	5,500	Pending
Saguaro Forest - Representing Seller	139	4/4.5	\$1,775,000	—	4,912	UCB
Saguaro Forest	133	5/5.5	\$3,875,000	—	5,517	UCB
Saguaro Forest - Representing Seller	215	4/4.5	\$1,695,000	\$1,300,000	4,359	12/12/18
Sonoran Ridge	30	3/3.5	\$929,000	—	2,490	UCB
Sunrise - Representing Seller	308	3/3.5	\$1,479,000	—	4,264	Pending
Turquoise Ridge	43	4/4.5	\$2,700,000	—	5,040	Pending
Turquoise Ridge	54	4/3.5	\$2,195,000	\$2,100,000	4,000	12/03/18

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	33	17,830	\$385,000	\$354,000	40,648	12/27/18
Cochise Geronimo	5	13,600	\$885,000	—	24,388	UCB
Gambel Quail	125	20,361	\$229,000	—	36,744	UCB
Gambel Quail	126	29,906	\$229,000	—	40,932	UCB
Gambel Quail Preserve	246	21,694	\$395,000		36,400	UCB
Saguaro Forest	12	18,772	\$295,000	—	34,131	UCB
Saguaro Forest	181	18,452	\$379,000	—	52,019	Pending
Sunrise	225		\$214,900	\$203,075	44,930	12/27/18
Sunrise – Representing Seller	280	23,792	\$99,000	—	40,627	Pending

CALL TO SEE OUR NEW LISTINGS!

VILLAGE & LOT	BEDS BATHS SF	PRICE
Desert Hills 8	3 3 3,300	\$869,000
Desert Hills 14	4 4.5 3,901	\$1,294,000
Arrowhead 41	4 6 5,666	\$1,725,000
Arrowhead 55	3 3.5 4,899	\$1,795,000
Carefree Ranch 30	3 3.5 5,087	\$1,850,000
Gambel Quail Preserve 256	4 4.5 5,044	\$2,795,000



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