



REAL ESTATE UPDATE

December 2017

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2017	2016	2017	2016		2017	2016	2017	2016
\$1M & Under	50	38	44	44	\$250K & Under	31	32	39	55
\$1M+ to \$1.5M	25	30	35	27	\$250K+ to \$500K	18	12	36	31
\$1.5M+ to \$2M	17	23	36	40	\$500K+ to \$750K	5	3	7	14
\$2M+ to \$3M	24	15	32	37	\$750K+ to \$1M	5	2	14	16
Above \$3M	5	6	33	40	Above \$1M	2	0	3	11
Total	121	112	180	188	Total	61	49	99	127

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: **HOMES**

December 2017

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	73	4/4.5	\$3,200,000	\$2,975,000	6,465	12/21/2017
Apache Peak	116	4/4.5	\$1,785,000	—	5,366	UCB
Cochise Ridge	3	2/2	\$649,000	—	2,577	UCB
Cochise Ridge	61	3/3.5	\$895,900	—	2,915	UCB
Desert Fairways	4	4/4.5	\$1,199,000	—	4,166	UCB
Desert Fairways	35	3/3.5	\$850,000	\$800,000	2,990	12/2/2017
Desert Hills	3	4/4.5	\$899,000	\$845,000	3,901	12/29/2017
Desert Hills	28	4/4	\$819,000	—	3,713	UCB
Desert Horizons	47	4/4.5	\$1,450,000	—	4,050	Pending
Eagle Feather – Represent Seller	372	4/4.5	\$1,149,000	—	3,550	UCB
Gambel Quail	48	4/6	\$1,950,000	—	6,128	UCB
Gambel Quail	87	5/4.5	\$1,950,000	\$1,875,000	5,741	12/7/2017
Gambel Quail	137	4/4.5	\$1,965,000	—	4,448	Pending
Gambel Quail Preserve	254	4/4.5	\$2,597,000	\$2,525,000	5,342	12/27/2017
Gambel Quail Preserve – Rep. Buyer	256	4/4.5	\$2,297,700	\$2,452,190	5,044	12/7/2017
Gambel Quail Preserve	259	4/5	\$4,495,000	—	6,294	Pending
Grey Fox – Represent Seller	76	4/4.5	\$1,899,000	—	4,380	UCB
Grey Fox	121	3/3.5	\$839,000	\$750,000	3,027	12/10/2017
Grey Fox	129	3/3.5	\$725,000	—	3,224	Pending
Lost Star	31	4/4.5	\$3,200,000	—	5,150	Pending
Mountain Skyline	67	5/4.5	\$1,895,000	—	4,737	UCB
Mountain Skyline	86	4/4.5	\$1,795,000	\$1,745,000	4,358	12/14/2017
Mountain Skyline	94	4/4.5	\$1,598,888	\$1,500,000	4,697	12/27/2017
Painted Sky	8	4/5.5	\$2,549,000	—	5,500	Pending
Painted Sky	50	4/4.5	\$1,690,000	\$1,500,000	5,060	12/15/2017
Saguaro Forest – Rep. Seller & Buyer	99	3/4.5	\$1,995,000	—	5,000	UCB

Saguaro Forest – Represent Seller	131	4/5.5	\$2,895,000	—	6,249	UCB
Saguaro Forest – Represent Seller	189	5/5.5	\$2,998,000	—	5,000	UCB
Saguaro Forest – Rep. Seller & Buyer	234	5/5.5	\$6,950,000	\$6,100,000	6,033	12/20/2017
Sonoran Cottage	5	3/2.5	\$765,000	—	2,292	Pending
Sonoran Cottage	27	3/3	\$650,000	\$630,000	2,292	12/26/2017
Sonoran Cottage	38	2/2.5	\$599,000	\$535,000	2,086	12/15/2017
Sonoran Ridge – Represent Buyer	13	3/3.5	\$799,000	—	2,490	UCB
Sonoran Ridge	11	2/2.5	\$655,000	—	2,316	Pending
Sonoran Ridge	14	3/3.5	\$999,000	—	2,526	UCB
Sonoran Ridge	28	3/3.5	\$775,000	\$700,000	2,490	12/29/2017
Sunrise	246	4/4.5	\$1,595,000	\$1,400,000	4,341	12/20/2017
Sunset Canyon – Represent Seller	28	4/3.75	\$2,400,000	—	6,082	Pending
Sunset Canyon – Represent Seller	32	5/5.5	\$1,795,000	\$1,710,000	4,569	12/15/2017

DESERT MOUNTAIN SALES ACTIVITY: **HOMESITES**

December 2017

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	133	23,983	\$499,000	\$460,000	44,932	12/18/2017
Gambel Quail	190	21,526	\$188,900	\$180,000	44,097	12/7/2017
Grey Fox – Represent Buyer	56	12,478	\$105,000	—	19,275	UCB
Mountain Skyline	85	20,309	\$192,800	\$180,000	36,788	12/14/2017
Mountain Skyline	112	21,465	\$95,000	—	35,947	UCB
Painted Sky	84	23,079	\$190,000	\$175,000	52,562	12/31/2017
Painted Sky	86	22,465	\$197,000	—	43,820	UCB
Saguaro Forest	178	21,801	\$525,000	—	104,778	Pending
Saguaro Forest – Rep. Seller & Buyer	187	17,110	\$425,000	\$340,000	49,496	12/29/2017
Sunrise	250	20,144	\$179,000	—	44,122	UCB
Sunrise	287	20,320	\$237,000	—	40,515	UCB

CALL TO SEE OUR NEW LISTINGS

VILLAGE	LOT	BEDS BATHS SF Building Envelope	CURRENT LIST PRICE
Seven Arrows	31	4 5.5 6,387	\$2,995,000
Gambel Quail	5	3 3.5 3,995	\$1,275,000

VIEW ALL LISTINGS AT DesertMountainPowerOf4.com



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