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DESERT MOUNTAIN REAL ESTATE UPDATE // JANUARY 2019

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2019	2018	2019	2018		2019	2018	2019	2018
\$1M & Under	2	8	37	46	\$250K & Under	1	4	38	35
\$1M+ to \$1.5M	1	3	38	37	\$250K+ to \$500K	0	1	26	35
\$1.5M+ to \$2M	0	5	42	38	\$500K+ to \$750K	1	0	6	7
\$2M+ to \$3M	1	2	32	34	\$750K+ to \$1M	0	0	13	13
Above \$3M	0	2	40	33	Above \$1M	0	0	6	3
Total	4	20	189	188	Total	2	5	89	93

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings, and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: HOMES

January 2019

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Cochise Ridge	49	3/3	\$648,000	—	2,922	Pending
Cochise Ridge	53	3/3	\$1,175,000	—	2,922	UCB
Deer Run - Representing Buyer	1	4/4.5	\$3,250,000	\$2,984,950	5,975	1/31/2019
Desert Greens - Representing Seller	67	3/3.5	\$895,000	\$875,000	3,350	1/22/2019
Desert Hills	39	3/3	\$849,000	—	3,150	Pending
Desert Horizons	39	3/3.5	\$1,500,000	—	3,850	UCB
Eagle Feather	448	3/4.5	\$695,000	\$645,000	3,929	1/9/2019
Eagle Feather	454	3/3.5	\$1,199,000	—	4,405	UCB
Gambel Quail	160	4/4.5	\$3,550,000	—	5,750	Pending
Gambel Quail - Representing Seller	183	5/4	\$1,295,000	—	5,100	Pending
Gambel Quail - Representing Buyer	190	4/4.5	\$2,475,000	—	5,000	UCB
Gambel Quail - Representing Seller	256	4/4.5	\$2,795,000	—	5,044	UCB
Grey Fox	45	4/4.5	\$1,995,000	—	4,510	Pending
Grey Fox	46	4/4.5	\$1,278,000	—	3,288	UCB
Lost Star	38	4/5	\$3,850,000	—	5,850	UCB
Painted Sky	8	4/4.5	\$2,549,000	—	5,500	Pending
Saguaro Forest - Representing Seller	23	4/5.5	\$3,595,000	—	5,969	UCB
Saguaro Forest	34	5/6.5	\$2,995,000	—	6,533	UCB
Saguaro Forest	133	5/5.5	\$3,875,000	—	5,517	Pending
Sonoran Ridge	30	3/3.5	\$929,000	—	2,490	UCB
Sunrise - Representing Seller	308	3/3.5	\$1,479,000	\$1,420,000	4,264	1/25/2019
Turquoise Ridge	43	4/4.5	\$2,700,000	—	5,040	Pending
Turquoise Ridge	47	3/3.5	\$1,375,000	—	4,222	UCB

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Gambel Quail	125	20,361	\$229,000	—	36,744	UCB
Gambel Quail	126	29,906	\$229,000	—	40,932	UCB
Gambel Quail Preserve	246	21,694	\$395,000		36,400	UCB
Grey Fox	158	12,555	\$149,000	—	22,090	UCB
Painted Sky	22	26,948	\$465,000	—	49,200	UCB
Saguaro Forest	123	17,982	\$725,000	\$650,000	43,809	1/24/2019
Saguaro Forest	181	18,452	\$379,000	—	52,019	Pending
Sunrise – Representing Seller	280	23,792	\$99,000	\$90,000	40,627	1/8/2019

CALL TO SEE OUR NEW LISTINGS!

VILLAGE & LOT	BEDS BATHS SF	PRICE
Deer Run 12	4 4.5 6,785	\$3,750,000
Eagle Feather 369	3 3.5 4,400	\$1,549,000
Gambel Quail 201	4 4.5 5,600	\$2,150,000



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