

FEBRUARY 2016

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2015	2016	2015	2016		2015	2016	2015	2016
\$1M & Under	3	4	27	50	\$250K & Under	8	3	56	52
\$1M+ to \$1.5M	6	3	41	41	\$250K+ to \$500K	3	2	39	35
\$1.5M+ to \$2M	1	3	31	40	\$500K+ to \$750K	0	1	14	21
\$2M+ to \$3M	4	2	29	34	\$750K to \$1M	0	0	27	15
Above \$3M	3	0	31	33	Above \$1M	2	0	6	11
<b>Total</b>	<b>17</b>	<b>12</b>	<b>159</b>	<b>198</b>	<b>Total</b>	<b>13</b>	<b>6</b>	<b>142</b>	<b>134</b>

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes. All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: **HOMES**

FEBRUARY 2016

VILLAGE	LOT	AGENT DOM	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	146	75	\$2,495,000	\$2,350,000	5,963	2/1/2016
Arrowhead	10	74	\$1,450,000	—	4,100	Pending
Chiricahua Villa	225	55	\$2,100,000	—	4,470	Pending
<b>Cochise Ridge – Represented Seller</b>	<b>107</b>	<b>400</b>	<b>\$897,000</b>	<b>\$825,000</b>	<b>3,065</b>	<b>2/15/2016</b>
Desert Fairways	29	20	\$950,000	—	3,806	UCB
Desert Greens	62	319	\$839,500	—	3,350	UCB
Desert Horizons	4	516	\$1,398,000	—	4,771	Pending
Desert Horizons	28	124	\$895,000	—	3,100	UCB
Eagle Feather	346	35	\$1,025,000	—	4,746	UCB
Gambel Quail	76	37	\$1,575,000	—	4,150	UCB
<b>Gambel Quail – Represented Seller</b>	<b>169</b>	<b>396</b>	<b>\$1,850,000</b>	<b>—</b>	<b>4,810</b>	<b>UCB</b>
Gambel Quail	193	167	\$995,000	—	3,530	Pending
Grey Fox	44	10	\$725,000	—	2,900	Pending
Grey Fox	54	377	\$1,372,000	—	4,333	UCB
Grey Fox	92/93	31	\$1,295,000	—	4,173	Pending
Grey Fox	115	171	\$1,195,000	—	4,893	UCB
<b>Grey Fox – Represented Seller</b>	<b>156</b>	<b>28</b>	<b>\$1,695,000</b>	<b>—</b>	<b>4,070</b>	<b>Pending</b>
<b>Grey Fox – Represented Buyer</b>	<b>156</b>	<b>28</b>	<b>\$1,695,000</b>	<b>—</b>	<b>4,070</b>	<b>Pending</b>
Painted Sky	92	93	\$2,388,000	—	4,784	Pending
<b>Saguaro Forest – Rep. Seller</b>	<b>77</b>	<b>286</b>	<b>\$2,695,000</b>	<b>—</b>	<b>5,699</b>	<b>UCB</b>
Saguaro Forest	81	130	\$3,695,000	—	6,300	Pending
Saguaro Forest	124	141	\$2,495,000	—	4,266	Pending
Saguaro Forest	302	20	\$3,195,000	—	5,641	Pending
<b>Sunrise – Represented Seller</b>	<b>217</b>	<b>406</b>	<b>\$1,695,000</b>	<b>—</b>	<b>6,300</b>	<b>Pending</b>
Sunrise	252	2736	\$1,279,000	—	3,885	UCB
Sunrise	312	340	\$749,000	—	3,361	UCB
Sunset Canyon	3	161	\$1,995,000	—	5,963	Pending

# DESERT MOUNTAIN SALES ACTIVITY: HOMESITES

FEBRUARY 2016

VILLAGE	LOT	AGENT DOM	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Eagle Feather	367	1039	\$139,000	—	39,015	Pending
<b>Eagle Feather – Rep. Seller &amp; Buyer</b>	<b>372</b>	<b>372</b>	<b>\$89,000</b>	<b>—</b>	<b>42,050</b>	<b>UCB</b>
Eagle Feather	397	650	\$149,500	—	54,642	UCB
Eagle Feather	445	146	\$169,000	\$150,000	40,200	2/5/2016
Gambel Quail	108	823	\$115,000	\$104,000	44,848	2/12/2016
Grey Fox	26	1844	\$369,000	\$352,000	40,333	2/1/2016
Grey Fox	87	475	\$197,500	—	21,850	UCB
Grey Fox	161	191	\$139,500	—	26,385	Pending
Lone Mountain II	89	840	\$395,000	\$275,000	96,202	2/17/2016
Mountain Skyline	73	273	\$195,000	—	43,887	Pending
Painted Sky	54	870	\$345,000	—	44,191	UCB
Rose Quartz	83	342	\$160,000	—	18,776	UCB
Sunrise	247	287	\$274,500	—	43,863	Pending

# CAREFREE RANCH ACTIVITY: HOMES & LOTS

FEBRUARY 2016

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Highlands – Home	3	N/A	\$1,450,000	\$1,200,000	5,267	2/2/2016
Homesteads – Lot	8B	N/A	\$799,000	—	544,500	Pending

# CALL TO SEE THESE NEW LISTINGS HOMES & LOTS as of January 1<sup>st</sup>, 2016

VILLAGE	LOT	BEDS   BATHS   SF(HOMES) OR BE   SF(LOTS)	CURRENT LIST PRICE
Hacienda	8	3   3.5   2,901	\$798,000
Grey Fox	28	4   4   3,412	\$1,099,000
Apache Peak	5	3   3.5   3,702	\$1,595,000
Painted Sky	58	4   4.5   4,110	\$1,625,000
Grey Fox	156	3   3.5   4,070	\$1,695,000
Rose Quartz	48/49	6   8.5   8,700	\$4,050,000
Saguaro Forest	283	4   5.5   8,255	\$4,395,000
Eagle Feather	404	5   5.5   8,251	\$4,775,000
Eagle Feather	441	43,800   22,555	\$190,000
Saguaro Forest	199	77,175   17,680	\$599,000
Saguaro Forest	245	369,595   31,443	\$995,000

VIEW ALL OF OUR CURRENT LISTINGS AT [DesertMountainPowerOf4.com](http://DesertMountainPowerOf4.com)



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KAREN | ANNE | BEE | KATHLEEN

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