



REAL ESTATE UPDATE  
February 2018

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2018	2017	2018	2017		2018	2017	2018	2017
\$1M & Under	11	9	49	46	\$250K & Under	7	4	42	41
\$1M+ to \$1.5M	5	1	35	35	\$250K+ to \$500K	3	4	37	40
\$1.5M+ to \$2M	6	4	35	35	\$500K+ to \$750K	1	2	7	14
\$2M+ to \$3M	3	5	35	39	\$750K+ to \$1M	0	0	13	14
Above \$3M	2	0	32	39	Above \$1M	0	0	3	9
<b>Total</b>	<b>27</b>	<b>19</b>	<b>186</b>	<b>194</b>	<b>Total</b>	<b>11</b>	<b>10</b>	<b>102</b>	<b>118</b>

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes.  
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: **HOMES**

February 2018

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Cottage	15	3/3	\$949,000	—	2,393	UCB
<b>Apache Peak – Represent Seller &amp; Buyer</b>	<b>58</b>	<b>4/4.5</b>	<b>\$2,499,000</b>	—	<b>4,788</b>	<b>UCB</b>
<b>Apache Peak – Represent Buyer</b>	<b>152</b>	<b>4/4.5</b>	<b>\$2,495,000</b>	—	<b>5,482</b>	<b>UCB</b>
<b>Arrowhead – Represent Buyer</b>	<b>61</b>	<b>4/4.5</b>	<b>\$1,775,000</b>	—	<b>4,470</b>	<b>UCB</b>
<b>Chiricahua Villa – Represent Seller</b>	<b>221</b>	<b>4/4.5</b>	<b>\$2,250,000</b>	—	<b>4,250</b>	<b>Pending</b>
Desert Greens	60	4/4.5	\$1,095,000	—	3,664	Pending
<b>Desert Greens – Represent Seller</b>	<b>66</b>	<b>4/4.5</b>	<b>\$915,000</b>	—	<b>3,664</b>	<b>UCB</b>
Eagle Feather	412	4/4.5	\$2,995,000	—	5,063	Pending
Eagle Feather	457	3/3.5	\$1,425,000	\$1,375,000	4,349	2/28/2018
Gambel Quail	67	5/4.5	\$1,775,000	—	4,540	UCB
Gambel Quail	137	4/4.5	\$1,965,000	—	4,448	Pending
Gambel Quail	178	4/4.5	\$1,995,000	—	4,550	UCB
Gambel Quail	189	5/5	\$950,000	\$875,000	4,313	2/21/2018
Grey Fox	18	4/4.5	\$1,299,000	—	3,807	UCB
Hacienda	5	3/3.5	\$875,000	—	2,901	UCB
Hacienda	18	3/3.5	\$825,000	\$800,00	2,901	2/28/2018
Lookout Ridge	44	3/3.5	\$1,199,000	—	3,067	UCB
Mountain Skyline	20	4/5	\$1,295,000	—	4,770	UCB
<b>Mountain Skyline – Rep. Seller &amp; Buyer</b>	<b>92</b>	<b>4/4.5</b>	<b>\$1,195,000</b>	—	<b>5,024</b>	<b>UCB</b>
Painted Sky	8	4/5.5	\$2,549,000	—	5,500	Pending
<b>Rose Quartz – Represent Seller &amp; Buyer</b>	<b>48 &amp; 49</b>	<b>6/8.5</b>	<b>\$3,925,000</b>	—	<b>8,700</b>	<b>UCB</b>
Rose Quartz	88	4/4.5	\$1,495,000	\$1,426,250	4,390	2/23/2018
Rose Quartz	93	4/4.5	\$1,249,000	—	4,800	UCB
Saguaro Forest	9	4/4	\$1,575,000	—	4,017	UCB
Saguaro Forest	129	5/6.5	\$2,495,000	\$2,250,000	5,986	2/22/2018
<b>Saguaro Forest – Represent Seller</b>	<b>131</b>	<b>4/5.5</b>	<b>\$2,895,000</b>	—	<b>6,249</b>	<b>UCB</b>

Saguaro Forest – Represent Buyer	201	4/4.5	\$3,395,000	—	6,979	UCB
Sonoran Ridge	30	3/3.5	\$925,000	\$920,000	2,489	2/22/2018
Sunrise – Represent Seller	278	3/4	\$1,195,000	—	4,244	UCB
Sunrise – Represent Seller & Buyer	281	3/3.5	\$875,000	—	3,267	Pending

## DESERT MOUNTAIN SALES ACTIVITY: HOMESITES

February 2018

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	80	30,965	\$799,000	—	87,564	UCB
Arrowhead	25	26,100	\$318,900	—	46,047	UCB
Eagle Feather	360	21,744	\$74,950	\$50,000	42,261	2/9/2018
Eagle Feather	446	21,439	\$150,000	—	39,000	UB
<b>Gambel Quail – Represent Buyer</b>	<b>12</b>	<b>21,092</b>	<b>\$225,000</b>	<b>—</b>	<b>44,238</b>	<b>UCB</b>
Gambel Quail	149	26,536	\$139,000	—	58,213	UCB
Gambel Quail	160	22,295	\$487,000	\$487,000	43,111	2/20/2018
Grey Fox	105	17,050	\$95,000	—	27,705	UCB
Grey Fox	114	17,825	\$229,900	\$190,000	38,169	2/12/2018
Lost Star	49	17,609	\$399,999	—	34,872	Pending
<b>Painted Sky – Represent Seller &amp; Buyer</b>	<b>49</b>	<b>24,720</b>	<b>\$443,500</b>	<b>\$443,500</b>	<b>38,155</b>	<b>2/16/2018</b>
Rose Quartz	41	13,100	\$159,000	—	20,484	UCB
Saguaro Forest	135	17,660	\$795,000	\$700,000	32,135	2/20/2018
Seven Arrows	1	19,054	\$431,000	—	28,920	Pending
Sunrise	322	20,320	\$125,000	\$124,500	38,545	2/26/2018
<b>Turquoise Ridge – Represent Seller</b>	<b>13</b>	<b>21,390</b>	<b>\$315,000</b>	<b>—</b>	<b>33,839</b>	<b>UCB</b>

## CALL TO SEE OUR NEW LISTINGS

VILLAGE	LOT	BEDS   BATHS   SF   Building Envelope	CURRENT LIST PRICE
Apache Peak	156	4   4.5   4,897	\$2,350,000
Lookout Ridge	13	3   3.5   3,382	\$1,475,000
Saguaro Forest - Lot	130	56,083 SF   20,546 BE	\$579,000
Turquoise Ridge - Lot	13	33,839 SF   21,390 BE	\$315,000

VIEW ALL LISTINGS AT [DesertMountainPowerOf4.com](http://DesertMountainPowerOf4.com)



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