

**REAL ESTATE UPDATE — INSIDE DESERT MOUNTAIN FEBRUARY 2015**

HOMES	YTD SALES		FEB LISTINGS		HOMESITES	YTD SALES		FEB LISTINGS	
	2014	2015	2014	2015		2014	2015	2014	2015
Under \$1M	5	3	37	27	Under \$.250K	7	8	46	56
\$1M+ - \$1.5M	4	6	34	41	\$.25K+ - \$.5K	1	3	48	39
\$1.5M+ - \$2M	4	1	23	31	\$.5K+ - \$.75K	0	0	29	14
\$2M+ - \$3M	3	4	39	29	\$.75K - \$1M	1	0	22	27
Above \$3M	1	3	32	31	Above \$1M	0	2	16	6
<b>Total</b>	<b>17</b>	<b>17</b>	<b>165</b>	<b>164</b>	<b>Total</b>	<b>9</b>	<b>13</b>	<b>161</b>	<b>142</b>

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes. All information deemed to be accurate but not guaranteed.

**Desert Mountain Sales Activity—Homes—February 2015**

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	SQ FT	CLOSE DATE
Apache Peak – Represented Buyer	154	EGM	\$1,899,000		5585	UCB*
Apache Peak	34	None	\$2,075,000		4835	Pending
Chiricahua Villas	219	None	\$1,599,900		3547	UCB*
Chiricahua Villas – Represented Seller	218	None	\$1,695,000	\$1,500,000	3747	2/19/2015
Cochise Ridge	79	EGM	\$800,000		2680	Pending
Cochise Ridge – Represented Seller	69	None	\$1,199,000		3984	UCB*
Desert Fairways – Rep. Seller & Buyer	22	None	\$695,000		2576	UCB*
Desert Greens	45	None	\$699,000		2576	Pending
Desert Greens – Represented Buyer	47	None	\$840,000		3350	UCB*
Desert Hills	38	None	\$724,000		3150	UCB*
Desert Hills	16	None	\$895,000	\$800,000	3307	2/7/2015
Desert Hills	33	None	\$1,200,000	\$1,160,000	4401	2/24/2015
Eagle Feather – Represented Buyer	409	None	\$5,975,000	\$5,800,000	10774	2/19/2015
Gambel Quail	148	None	\$1,295,000		4244	Pending
Gambel Quail	18	None	\$1,495,000		4145	UCB*
Gambel Quail – Represented Buyer	119	None	\$1,499,000	\$1,385,000	5011	2/27/2015
Grey Fox – Represented Seller & Buyer	95	None	\$1,485,000		4740	UCB*
Lookout Ridge – Represented Seller	26	None	\$1,250,000		2960	UCB*
Mountain Skyline – Seller & Buyer	49	None	\$2,595,000		7361	UCB*
Painted Sky	95	None	\$2,175,000	\$2,100,000	8215	2/6/2015
Saguaro Forest	106	None	\$2,175,000	\$2,087,500	4600	2/2/2015
Saguaro Forest	128	EGM	\$2,550,000		6170	Pending
Saguaro Forest	290	EGM	\$2,995,000		7305	Pending
Saguaro Forest – Represented Seller	80	EGM	\$3,075,000		5535	UCB*

Saguaro Forest	260	EGM	\$3,350,000		9300	Pending
Sonoran Cottage Enclave	43	EGM	\$650,000		1836	Pending
Sonoran Ridge	36	EGM	\$875,000		2490	Pending
Sunrise	223	EGM	\$849,900		3891	Pending
Sunrise	306	None	\$1,595,000	\$1,400,000	4400	2/28/2015

### Desert Mountain Sales Activity – Homesites – February 2015

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	ACREAGE	CLOSE DATE
Apache Peak	134	EGM	\$399,000		42608	UCB*
Eagle Feather	357	None	\$99,000		64412	UCB*
Gambel Quail	3	None	\$99,000		37400	UCB*
Gambel Quail	125	None	\$169,000	\$160,000	38172	2/27/2015
Gambel Quail – Represented Seller	98	EGM	\$175,000	\$130,000	38472	2/23/2015
Gambel Quail	103	None	\$179,000		44229	Pending
Grey Fox	159	None	\$122,900	\$125,000	22223	2/27/2015
Grey Fox	82	None	\$140,000		22988	Pending
Grey Fox	123	None	\$140,000		31860	UCB*
Mountain Skyline	86	None	\$199,000	\$187,500	39456	2/20/2015
Mountain Skyline – Represented Seller	89	EGM	\$750,000	\$480,000	37304	2/2/2015
Saguaro Forest	156	None	\$389,000	\$345,000	43637	2/13/2015
Saguaro Forest – Represented Seller	307	None	\$1,095,000	\$1,050,000	85721	2/26/2015
Saguaro Forest – Represented Seller	241	None	\$1,950,000	\$1,500,000	108677	2/23/2015
Saguaro Forest Cintarosa	327	None	\$299,900		82582	UCB*
Saguaro Forest Cintarosa	332	EGM	\$570,000		181322	UCB*
Sunrise	303	None	\$149,900	\$125,000	39465	2/28/2015

\* UCB - Under Contract with Backups