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DESERT MOUNTAIN REAL ESTATE UPDATE // FEBRUARY 2019

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2019	2018	2019	2018		2019	2018	2019	2018
\$1M & Under	3	11	37	49	\$250K & Under	2	7	40	42
\$1M+ to \$1.5M	5	5	38	35	\$250K+ to \$500K	2	3	27	37
\$1.5M+ to \$2M	0	6	42	35	\$500K+ to \$750K	1	1	7	7
\$2M+ to \$3M	2	3	32	35	\$750K+ to \$1M	1	0	16	13
Above \$3M	1	2	40	32	Above \$1M	0	0	5	3
Total	11	27	189	186	Total	6	11	95	102

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings, and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: HOMES

February 2019

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak - Representing Seller	156	4/4.5	\$2,350,000	—	4,897	UCB
Cochise Ridge	10	3/3.5	\$1,150,000	—	3,331	Pending
Cochise Ridge	45	3/3.5	\$895,000	\$875,000	3,517	2/28/2019
Cochise Ridge	49	3/3	\$648,000	—	2,922	Pending
Cochise Ridge	53	3/3	\$1,175,000	\$1,110,000	2,922	2/7/2019
Deer Run	10	4/4.5	\$2,995,000	—	5,063	UCB
Desert Hills - Representing Seller	45	3/3	\$839,000	—	3,000	UCB
Desert Horizons	39	3/3.5	\$1,500,000	—	3,850	UCB
Eagle Feather	454	3/3.5	\$1,199,000	—	4,405	UCB
Gambel Quail	87	4/4.5	\$2,250,000	—	5,741	Pending
Gambel Quail	160	4/4.5	\$3,550,000	—	5,750	Pending
Gambel Quail - Representing Seller	183	5/4	\$1,295,000	\$1,112,500	5,100	2/28/2019
Gambel Quail - Representing Buyer	190	4/4.5	\$2,475,000	—	5,000	UCB
Gambel Quail - Representing Seller	256	4/4.5	\$2,795,000	—	5,044	Pending
Grey Fox	45	4/4.5	\$1,995,000	—	4,510	Pending
Grey Fox	46	4/4.5	\$1,278,000	\$1,147,143	3,288	2/14/2019
Grey Fox	168	3/3.5	\$1,295,000	—	4,225	UCB
Lookout Ridge - Representing Seller	13	3/3.5	\$1,299,000	—	3,382	UCB
Lost Star	38	4/5	\$3,850,000	—	5,850	UCB
Painted Sky	8	4/4.5	\$2,549,000	—	5,500	Pending
Saguaro Forest - Representing Seller	23	4/4.5	\$3,595,000	—	5,969	Pending
Saguaro Forest	34	5/6.5	\$2,995,000	\$2,785,000	6,533	2/21/2019
Saguaro Forest	133	5/5.5	\$3,875,000	\$3,450,000	5,517	2/12/2019
Saguaro Forest - Representing Seller & Buyer	139	4/4.5	\$1,775,000	—	4,912	UCB

Saguaro Forest	177	5/5.5	\$4,250,000	—	7,341	Pending
Sonoran Ridge	19	3/3.5	\$895,000	—	2,526	UCB
Sunrise	215	4/4.5	\$1,795,000	—	5,356	UCB
Turquoise Ridge	43	4/4.5	\$2,700,000	—	5,040	Pending
Turquoise Ridge	47	3/3.5	\$1,375,000	\$1,287,500	4,222	2/28/2019

DESERT MOUNTAIN SALES ACTIVITY: **HOMESITES**

February 2019

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Cochise Geronimo	5	13,600	\$885,000	\$765,000	24,388	2/1/2019
Gambel Quail	46	20,609	\$196,900	—	37,439	Pending
Gambel Quail	125	20,361	\$229,000	—	36,744	UCB
Gambel Quail	126	29,906	\$229,000	\$202,000	40,932	2/28/2019
Gambel Quail	157	21,154	\$165,000	—	41,602	UCB
Gambel Quail Preserve	246	21,694	\$395,000	\$345,000	36,400	2/6/2019
Grey Fox	158	12,555	\$189,000	—	22,090	UCB
Saguaro Forest	12	18,773	\$295,000	\$275,000	34,131	2/1/2019
Saguaro Forest	181	18,452	\$379,000	—	52,019	Pending
Saguaro Forest – Representing Seller	264	26,289	\$869,000	—	129,793	UCB

CALL TO SEE OUR NEW LISTINGS!

VILLAGE & LOT	BEDS BATHS SF	PRICE
Lone Mountain 45	5 6 7,168	\$3,895,000
Saguaro Forest 128	4 4.5 6,170	\$2,495,000
Mountain Skyline 69	5 6 6,235	\$1,779,000
Desert Hills 45	3 3 3,000	\$839,000
Lookout Ridge 56	3 3 2,960	\$839,000



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