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**DESERT MOUNTAIN REAL ESTATE UPDATE // March 2019**

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2019	2018	2019	2018		2019	2018	2019	2018
\$1M & Under	7	13	40	50	\$250K & Under	5	10	36	41
\$1M+ to \$1.5M	7	12	23	38	\$250K+ to \$500K	2	5	27	35
\$1.5M+ to \$2M	1	9	43	37	\$500K+ to \$750K	1	1	8	8
\$2M+ to \$3M	5	8	39	40	\$750K+ to \$1M	1	0	13	13
Above \$3M	3	3	42	32	Above \$1M	0	0	5	3
<b>Total</b>	<b>23</b>	<b>45</b>	<b>187</b>	<b>197</b>	<b>Total</b>	<b>9</b>	<b>16</b>	<b>89</b>	<b>100</b>

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings, and price changes. All information deemed to be accurate but not guaranteed.

**DESERT MOUNTAIN SALES ACTIVITY: HOMES**

March 2019

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	57	4/5.5	\$2,250,000	—	6,447	Pending
<b>Apache Peak - Representing Seller &amp; Buyer</b>	<b>143</b>	<b>4/4.5</b>	<b>\$1,769,000</b>	<b>—</b>	<b>4,409</b>	<b>Pending</b>
<b>Apache Peak - Representing Seller</b>	<b>156</b>	<b>4/4.5</b>	<b>\$2,350,000</b>	<b>\$2,175,000</b>	<b>4,897</b>	<b>3/25/2019</b>
Cochise Ridge	10	3/3.5	\$1,150,000	—	3,331	Pending
Cochise Ridge	13	2/3	\$670,000	—	2,577	UCB
Cochise Ridge	49	3/3	\$648,000	—	2,922	Pending
Deer Run	10	4/4.5	\$2,995,000	\$2,915,000	5,063	3/14/2019
Desert Fairways	9	3/3.5	\$745,000	—	3,350	Pending
Desert Hills	39	3/3	\$849,000	\$765,000	3,150	3/01/2019
<b>Desert Hills - Representing Seller</b>	<b>45</b>	<b>3/3</b>	<b>\$839,000</b>	<b>\$800,000</b>	<b>3,000</b>	<b>3/28/2019</b>
Desert Horizons	10	3/3.5	\$825,000	—	3,596	UCB
Desert Horizons	24	4/4.5	\$1,985,000	—	4,050	Pending
Desert Horizons	39	3/3.5	\$1,500,000	—	3,850	Pending
Eagle Feather	345	4/4.5	\$1,998,000	—	4,335	UCB
Eagle Feather	454	3/3.5	\$1,199,000	—	4,045	Pending
Gambel Quail	87	4/4.5	\$2,250,000	\$2,100,000	5,741	3/29/2019
Gambel Quail	124	4/4.5	\$1,049,000	—	3,924	UCB
Gambel Quail	160	4/4.5	\$3,550,000	—	5,750	Pending
<b>Gambel Quail - Representing Buyer</b>	<b>190</b>	<b>4/4.5</b>	<b>\$2,475,000</b>	<b>—</b>	<b>5,000</b>	<b>UCB</b>
<b>Gambel Q. Preserve - Representing Seller</b>	<b>256</b>	<b>4/4.5</b>	<b>\$2,795,000</b>	<b>—</b>	<b>5,044</b>	<b>Pending</b>
Grey Fox	27	5/4.5	\$1,690,000	—	4,800	Pending
Grey Fox	45	4/4.5	\$1,995,000	\$1,900,000	4,510	3/19/2019
Grey Fox	98	3/3.5	\$2,225,000	—	4,379	UCB
<b>Grey Fox - Representing Seller</b>	<b>125</b>	<b>4/4.5</b>	<b>\$1,397,000</b>	<b>—</b>	<b>4,749</b>	<b>UCB</b>

Grey Fox	168	3/3.5	\$1,295,000	\$1,200,000	4,225	3/27/2019
<b>Lookout Ridge - Representing Seller</b>	<b>13</b>	<b>3/3.5</b>	<b>\$1,299,000</b>	<b>\$1,235,000</b>	<b>3,382</b>	<b>3/15/2019</b>
Lookout Ridge	25	3/3.5	\$1,175,000	—	3,067	Pending
Lost Star	38	4/5	\$3,850,000	—	5,850	Pending
Painted Sky	8	4/4.5	\$2,549,000	—	5,500	Pending
Rose Quartz	92	3/3	\$999,000	—	2,809	Pending
<b>Saguaro Forest - Representing Seller</b>	<b>23</b>	<b>4/4.5</b>	<b>\$3,595,000</b>	<b>\$3,250,000</b>	<b>5,969</b>	<b>3/01/2019</b>
Saguaro Forest	47	4/5.5	\$4,999,900	—	6,836	UCB
<b>Saguaro Forest - Representing Seller &amp; Buyer</b>	<b>139</b>	<b>4/4.5</b>	<b>\$1,775,000</b>	<b>—</b>	<b>4,912</b>	<b>Pending</b>
Saguaro Forest	177	5/5.5	\$4,250,000	\$3,900,000	7,341	3/14/2019
Sonoran Ridge	19	3/3.5	\$895,000	\$875,000	2,526	3/15/2019
Sonoran Ridge	30	3/3.5	\$929,000	\$910,000	2,490	3/01/2019
Turquoise Ridge	43	4/4.5	\$2,700,000	—	5,040	Pending

## DESERT MOUNTAIN SALES ACTIVITY: HOMESITES

March 2019

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Eagle Feather	358	20,298	\$150,000	\$100,000	43,958	3/27/2019
Eagle Feather	378	22,357	\$90,000	—	42,333	Pending
Gambel Quail	46	20,609	\$196,900	\$150,000	37,439	3/14/2019
Gambel Quail	66	21,316	\$169,000	—	55,900	UCB
Gambel Quail	125	20,361	\$229,000	—	36,744	UCB
Gambel Quail	157	21,154	\$165,000	\$150,000	41,602	3/21/2019
Grey Fox	158	12,555	\$125,000	—	22,090	Pending
Lone Mountain	35	23,427	\$399,000	—	215,012	UCB
Painted Sky	86	22,465	\$149,000	—	43,820	Pending
Saguaro Forest	181	18,452	\$379,000	—	52,019	Pending

## CALL TO SEE OUR NEW LISTINGS!

VILLAGE & LOT	BEDS   BATHS   SF	PRICE
<b>Desert Fairways 7</b>	<b>3   3.5   2,576</b>	<b>\$715,000</b>
<b>Desert Greens 61</b>	<b>3   3   3,350</b>	<b>\$825,000</b>
<b>Lone Mountain 26</b>	<b>6   8   11,250</b>	<b>\$9,975,000</b>



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