

REAL ESTATE UPDATE — INSIDE DESERT MOUNTAIN

APRIL 2015

HOMES	YTD SALES		LISTINGS		HOMESITES	YTD SALES		LISTINGS	
	2015	2014	2015	2014		2015	2014	2015	2014
Under \$1M	10	16	38	29	Under \$.250K	14	15	58	40
\$1M+ - \$1.5M	12	11	34	28	\$.25K+ - \$.5K	5	3	36	42
\$1.5M+ - \$2M	5	6	28	29	\$.5K+ - \$.75K	1	0	16	31
\$2M+ - \$3M	8	8	35	33	\$.75K - \$1M	0	1	27	26
Above \$3M	5	1	31	34	Above \$1M	2	1	8	15
Total	40	42	166	153	Total	22	20	145	154

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes. All information deemed to be accurate but not guaranteed. Information gathered from the Multiple Listing Service (MLS).

Desert Mountain Sales Activity — Homes — April 2015

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	SQ FT	CLOSE DATE
Apache Cottages	48	None	\$855,000		2296	UCB*
Apache Peak	155	None	\$1,649,000		6079	Pending
Apache Peak - Represented Buyer	154	EGM	\$1,899,000		5585	Pending
Arrowhead	10	None	\$1,450,000		4100	Pending
Chiricahua Villas - Represented Seller	210	None	\$1,975,000		4065	Pending
Cochise Ridge	42	None	\$799,000		3046	Pending
Cochise Ridge	79	EGM	\$800,000		2680	Pending
Desert Fairways - Represented Seller	36	EGM	\$1,195,000		3900	Pending
Desert Greens - Represented Seller	65	None	\$995,000		3881	UCB*
Desert Hills	38	None	\$724,000		3150	UCB*
Desert Hills	15	w/wout	\$948,000		3177	UCB*
Desert Hills - Represented Seller	10	None	\$1,179,000		5251	Pending
Gambel Quail	54	None	\$1,290,000	\$1,252,000	3423	4/29/2015
Gambel Quail	18	None	\$1,495,000	\$1,507,500	4145	4/13/2015
Gambel Quail	83	None	\$1,595,000		4352	Pending
Grey Fox	85	EGM	\$1,154,000		4500	UCB*
Grey Fox	143	None	\$1,450,000	\$1,400,000	7128	4/10/2015
Grey Fox	98	None	\$1,895,000		4425	UCB*
Haciendas	9	None	\$775,000		2900	UCB*
Lookout Ridge	5	None	\$1,349,000		3067	Pending
Mountain Skyline	21	None	\$959,000	\$929,000	3244	4/30/2015
Mountain Skyline	24	None	\$969,000			UCB*
Rose Quartz	51	None	\$2,650,000		4795	Pending
Saguaro Forest	277	EGM	\$1,999,999		6902	Pending

Saguaro Forest	260	EGM	\$3,350,000	\$3,212,500	9300	4/7/2015
Saguaro Forest	17	None	\$5,500,000		9200	UCB*
Saguaro Forest	313	None	\$6,788,000	\$5,500,000	11800	4/9/2015
Saguaro Forest - Represented Buyer	243	None	\$7,295,000		6900	Pending
Seven Arrows	2	EGM	\$2,195,000	\$2,035,000	6012	4/22/2015
Sonoran Cottage Enclave	29	None	\$645,000		2086	Pending
Sunrise - Represented Seller & Buyer	264	None	\$1,249,000		4100	UCB*
Sunrise	259	None	\$1,879,000	\$1,700,000	4559	4/30/2015
Turquoise Ridge - Represented Seller	35	EGM	\$1,050,000		3457	Pending
Turquoise Ridge	36	EGM	\$1,050,000		4624	UCB*

Desert Mountain Sales Activity—Homesites—April 2015

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	ACREAGE	CLOSE DATE
Apache Peak	102	None	\$199,000		278397	UCB*
Apache Peak	134	EGM	\$399,000		42608	UCB*
Eagle Feather	357	None	\$99,000		64412	Pending
Eagle Feather	375	None	\$155,000	\$147,500	43208	4/17/2015
Gambel Quail	3	None	\$99,000		37400	Pending
Grey Fox	22	None	\$119,000		29542	UCB*
Lone Mountain II	51	None	\$350,000	\$300,000	50286	4/13/2015
Mountain Skyline	45	None	\$169,000		34516	Pending
Mountain Skyline	29	none	\$170,000		52254	UCB*
Mountain Skyline	41	None	\$219,000		54308	UCB*
Saguaro Forest - Represented Seller	257	none	\$385,000		48940	UCB*
Saguaro Forest - Represented Seller	157	None	\$475,000		43611	UCB*
Saguaro Forest - Represented Seller	292	w/wout	\$750,000	\$683,000	186178	4/24/2015
Saguaro Forest Cintarosa	327	None	\$299,900	\$299,000	82582	4/24/2015
Saguaro Forest Cintarosa	332	EGM	\$570,000		181322	Pending
Turquoise Ridge	54	None	\$185,000		27420	Pending