



REAL ESTATE UPDATE
April 2018

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2018	2017	2018	2017		2018	2017	2018	2017
\$1M & Under	17	19	45	40	\$250K & Under	11	8	38	46
\$1M+ to \$1.5M	17	7	34	24	\$250K+ to \$500K	5	5	26	38
\$1.5M+ to \$2M	10	6	40	41	\$500K+ to \$750K	1	2	10	12
\$2M+ to \$3M	10	12	34	39	\$750K+ to \$1M	1	0	13	13
Above \$3M	3	2	31	32	Above \$1M	0	0	3	8
Total	57	46	184	176	Total	18	15	90	117

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: **HOMES**

April 2018

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Cottage	15	3/3	\$949,000	—	2,393	Pending
Apache Cottage	41	3/3	\$950,000	\$890,000	2,392	4/13/2018
Apache Peak – Represent Seller	29	3/3.5	\$1,849,000	—	4,726	Pending
Apache Peak	43&45	4/4	\$1,595,000	—	4,185	UCB
Apache Peak – Represent Seller	69	4/3.5	\$1,299,000	—	4,579	UCB
Apache Peak	127	5/5.5	\$1,970,126	—	5,928	UCB
Cochise Ridge – Represent Seller	62	3/3.5	\$729,107	\$685,000	3,006	4/24/2018
Cochise Ridge	63	3/3	\$649,900	—	2,577	UCB
Cochise Ridge	65	2/2.5	\$695,000	—	2,922	Pending
Cochise Ridge	81	2/3	\$695,000	—	2,931	Pending
Desert Greens	41	4/4.5	\$915,000	—	3,664	UCB
Desert Greens	60	4/4.5	\$1,095,000	\$1,050,000	3,664	4/10/2018
Desert Hills	10	5/6.5	\$1,179,000	—	5,251	UCB
Desert Hills	28	4/4	\$819,000	\$798,500	3,713	4/20/2018
Eagle Feather	357	3/3.5	\$1,395,000	—	3,607	UCB
Eagle Feather	412	4/4.5	\$2,995,000	—	5,063	Pending
Gambel Quail	137	4/4.5	\$1,965,000	—	4,448	Pending
Gambel Quail	178	4/4.5	\$1,995,000	—	4,550	UCB
Gambel Quail	220	4/4.5	\$2,995,000	—	4,891	UCB
Grey Fox	18	4/4.5	\$1,299,000	\$1,195,000	3,807	4/4/2018
Grey Fox	163	4/3.5	\$1,200,000	\$1,150,000	4,112	4/13/2018
Lone Mountain II	54	4/4.5	\$2,595,000	—	5,689	UCB
Lone Mountain II	76	7/8.5	\$6,500,000	—	11,625	UCB
Lookout Ridge	8	3/3.5	\$1,295,000	—	3,382	Pending
Lookout Ridge	19	4/4	\$1,200,000	—	3,311	UCB
Lookout Ridge	21	3/3.5	\$980,000	\$925,000	3,067	4/4/2018
Lookout Ridge	24	3/3.5	\$1,175,000	\$1,050,000	3,067	4/30/2018
Mountain Skyline	58	4/4	\$1,450,000	\$1,385,000	4,076	4/30/2018

Painted Sky	8	4/5.5	\$2,549,000	—	5,500	Pending
Rose Quartz – Represent Seller & Buyer	48 & 49	6/8.5	\$3,925,000	—	8,700	Pending
Saguaro Forest	9	4/4	\$1,575,000	\$1,525,000	4,017	4/9/2018
Saguaro Forest	10	4/4.5	\$2,999,000	\$2,687,000	5,535	4/19/2018
Saguaro Forest	42	3/3.5	\$2,495,000	\$2,100,000	3,947	4/18/2018
Saguaro Forest – Rep Seller & Buyer	62	4/5.5	\$2,750,000	—	7,887	Pending
Saguaro Forest – Represent Buyer	86	4/4.5	\$2,685,000	—	6,206	Pending
Saguaro Forest	122	5/7	\$5,500,000	—	10,000	Pending
Sonoran Cottage	13	2/2.5	\$510,000	—	1,836	Pending
Sonoran Ridge	26	3/3	\$695,000	—	2,462	UCB
Sunrise	271	3/3	\$1,199,000	—	3,072	UCB
Turquoise Ridge	14	5/5.5	\$1,199,000	—	5,334	UCB

DESERT MOUNTAIN SALES ACTIVITY: HOMESITES

April 2018

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Arrowhead	42	43,000	\$999,999	\$825,000	88,380	4/9/2018
Gambel Quail	108	20,286	\$219,000	—	44,848	Pending
Grey Fox	105	17,050	\$95,000	\$91,001	27,705	4/12/2018
Lone Mountain II	89	22,000	\$189,000	—	56,248	UCB
Lost Star	28	20,118	\$259,900	—	48,930	UCB
Lost Star	38	20,962	\$800,000	—	43,457	UCB
Saguaro Forest	12	34,073	\$375,000	—	62,810	UCB
Saguaro Forest	259	18,559	\$595,000	—	41,787	UCB
Saguaro Forest – Represent Buyer	311	21,994	\$600,000	—	187,791	UCB
Saguaro Forest	337	37,543	\$445,000	—	1,041,472	Pending
Saguaro Forest	338	21,400	\$499,000	—	1,109,010	Pending
Saguaro Forest	339	31,372	\$445,000	—	525,318	Pending
Saguaro Forest	348	22,133	\$399,000	—	110,470	Pending
Saguaro Forest	349	14,706	\$299,000	—	22,412	Pending
Saguaro Forest	358	21,746	\$329,000	—	81,214	UCB
Saguaro Forest	362	16,523	\$349,000	—	154,753	Pending
Saguaro Forest	363	21,184	\$249,000	—	157,547	Pending
Saguaro Forest	368	21,904	\$499,000	—	142,270	Pending
Seven Arrows	1	19,054	\$431,000	—	28,920	Pending
Sunrise – Represent Seller	299	20,944	\$165,000	—	46,391	UCB
Turquoise Ridge – Represent Seller	13	21,390	\$315,000	—	33,839	UCB

CALL TO SEE OUR NEW LISTINGS!

VILLAGE & LOT PRICE	VILLAGE & LOT PRICE	VILLAGE & LOT PRICE
Gambel Quail 34 - \$1,325,000	Apache Peak 154 - \$2,195,000	Gambel Quail Preserve 217 - \$2,500,000



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