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DESERT MOUNTAIN REAL ESTATE UPDATE // April 2019

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2019	2018	2019	2018		2019	2018	2019	2018
\$1M & Under	11	17	36	45	\$250K & Under	10	11	34	38
\$1M+ to \$1.5M	11	17	24	34	\$250K+ to \$500K	3	5	28	26
\$1.5M+ to \$2M	6	10	33	40	\$500K+ to \$750K	1	1	8	10
\$2M+ to \$3M	5	10	34	34	\$750K+ to \$1M	1	1	12	13
Above \$3M	4	3	38	31	Above \$1M	0	0	5	3
Total	37	57	165	184	Total	15	18	87	90

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings, and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: HOMES

April 2019

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Peak	57	4/5.5	\$2,250,000	\$2,000,000	6,447	4/15/2019
Apache Peak - Representing Seller	102	4/4.5	\$3,995,000	—	7,055	UCB
Apache Peak	133	4/4.5	\$3,195,000	—	4,818	UCB
Apache Peak - Representing Seller & Buyer	143	4/4.5	\$1,769,000	\$1,700,000	4,409	4/10/2019
Arrowhead	36	3/4.5	\$995,000	—	3,790	UCB
Arrowhead	64	4/4.5	\$1,395,000	—	4,306	UCB
Carefree Ranch	30	3/3.5	\$1,725,000	—	5,087	Pending
Cochise Geronimo	30	4/4.5	\$2,294,500	—	5,072	Pending
Cochise Ridge	10	3/3.5	\$1,150,000	\$1,170,000	3,331	4/05/2019
Cochise Ridge	13	2/3	\$670,000	\$650,000	2,577	4/26/2019
Cochise Ridge - Representing Seller	25	4/3.5	\$1,295,000	—	3,325	UCB
Cochise Ridge	49	3/3	\$648,000	—	2,922	Pending
Desert Fairways	9	3/3.5	\$745,000	\$735,000	3,350	4/10/19
Desert Fairways	13	3/3.5	\$875,000	—	3,350	Pending
Desert Fairways	35	3/3.5	\$825,000	—	2,990	Pending
Desert Greens	62	3/3.5	\$829,000	—	3,350	UCB
Desert Horizons - Representing Seller	1	5/5.5	\$1,575,000	—	4,750	UCB
Desert Horizons - Representing Buyer	4	5/5.5	\$1,120,000	—	4,772	UCB
Desert Horizons	10	3/3.5	\$825,000	—	3,596	Pending
Desert Horizons	12	4/4.5	\$1,595,000	—	4,171	UCB
Desert Horizons	24	4/4.5	\$1,985,000	—	4,050	Pending
Desert Horizons	39	3/3.5	\$1,500,000	\$1,400,000	3,850	4/01/2019
Desert Horizons	40	4/4.5	\$1,625,000	\$1,575,000	4,050	4/30/2019
Eagle Feather	345	4/4.5	\$1,998,000	—	4,335	UCB

Eagle Feather	367	4/4.5	\$1,980,000	—	4,654	UCB
Eagle Feather - Representing Seller & Buyer	369	3/3.5	\$1,549,000	—	4,400	UCB
Eagle Feather - Representing Buyer	404	5/5.5	\$5,295,000	—	8,251	UCB
Eagle Feather	454	3/3.5	\$1,199,000	—	4,045	Pending
Gambel Quail - Representing Seller	76	5/4.5	\$1,725,000	—	4,164	UCB
Gambel Quail	124	4/4.5	\$1,049,000	\$1,150,000	3,924	4/08/2019
Gambel Quail	153	4/4.5	\$2,675,000	—	5,765	Pending
Gambel Quail	160	4/4.5	\$3,550,000	—	5,750	Pending
Gambel Quail - Representing Buyer	190	4/4.5	\$2,475,000	—	5,000	UCB
Gambel Q Preserve	233	4/4.5	\$1,699,000	—	4,979	UCB
Gambel Q. Preserve - Representing Seller	256	4/4.5	\$2,795,000	—	5,044	Pending
Grey Fox	6	4/4.5	\$1,995,000	—	4,371	Pending
Grey Fox	27	5/4.5	\$1,690,000	—	4,800	Pending
Grey Fox	98	3/3.5	\$2,225,000	—	4,379	Pending
Grey Fox - Representing Seller	125	4/4.5	\$1,397,000	—	4,749	Pending
Haciendas	26	4/4.5	\$950,000	—	3,248	UCB
Mountain Skyline	24	4/3.5	\$1,095,000	—	3,393	UCB
Mountain Skyline	43	6/6.5	\$2,000,000	\$1,835,000	6,632	4/23/2019
Lookout Ridge	25	3/3.5	\$1,175,000	\$1,025,000	3,067	4/15/2019
Lost Star	38	4/5	\$3,850,000	—	5,850	Pending
Painted Sky	6	3/3.5	\$1,735,000	—	4,452	Pending
Painted Sky	8	4/4.5	\$2,549,000	—	5,500	Pending
Painted Sky	12	5/5.5	\$3,787,000	—	5,770	UCB
Painted Sky	34	4/4.5	\$2,495,000	—	6,305	UCB
Painted Sky - Representing Seller	82	4/4.5	\$2,850,000	—	6,458	UCB
Renegade Trail - Representing Seller & Buyer	4	3/3.5	\$850,000	\$825,000	3,460	4/29/2019
Rose Quartz - Representing Seller	89	4/4	\$2,695,000	—	4,409	UCB
Rose Quartz - Representing Seller	43	3/3	\$997,000	—	3,442	Pending
Rose Quartz	92	3/3	\$999,000	\$975,000	2,809	4/01/2019
Saguaro Forest	47	4/5.5	\$4,999,900	—	6,836	UCB
Saguaro Forest - Representing Seller	128	4/4.5	\$2,495,000	—	6,170	UCB
Saguaro Forest - Representing Seller & Buyer	139	4/4.5	\$1,775,000	\$1,695,000	4,912	4/30/2019
Saguaro Forest - Representing Seller	244	5/7.5	\$9,950,000	—	7,548	UCB
Seven Arrows - Representing Seller	7	4/4.5	\$3,195,000	\$3,150,000	4,568	4/23/2019
Sonoran Ridge	23	2/2.5	\$595,000	—	2,234	UCB
Sonoran Ridge	31	2/2.5	\$675,000	—	2,045	UCB
Turquoise Ridge	43	4/4.5	\$2,700,000	—	5,040	Pending

DESERT MOUNTAIN SALES ACTIVITY: HOMESITES

April 2019

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Eagle Feather	378	22,357	\$90,000	—	42,333	Pending
Eagle Feather	401	22,853	\$350,000	—	43,556	Pending
Grey Fox	16	15,111	\$145,900	\$132,500	30,209	4/30/2019
Grey Fox	158	12,555	\$125,000	\$125,000	22,090	4/24/2019
Gambel Quail	66	21,316	\$169,000	\$160,000	55,900	4/16/2019
Gambel Quail	125	20,361	\$229,000	\$202,000	36,744	4/12/2019
Gambel Quail Preserve	235	21,139	\$99,000	—	41,587	UCB

Lone Mountain	35	23,427	\$399,000	\$350,000	215,012	4/19/2019
Painted Sky	86	22,465	\$149,000	\$140,000	43,820	4/26/2019
Saguaro Forest	25	19,762	\$379,000	—	32,014	UCB
Saguaro Forest	181	18,452	\$379,000	—	52,019	Pending

CALL TO SEE OUR NEW LISTINGS!

VILLAGE & LOT	BEDS BATHS SF	PRICE
Apache Peak 69	4 3.5 4,579	\$1,395,000
Gambel Quail 202	4 5 5,911	\$1,825,000



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Lyon

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