



REAL ESTATE UPDATE
JUNE 2016

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2015	2016	2015	2016		2015	2016	2015	2016
\$1M & Under	17	19	31	39	\$250K & Under	23	16	50	41
\$1M+ to \$1.5M	23	16	28	34	\$250K+ to \$500K	14	6	32	37
\$1.5M+ to \$2M	12	14	23	24	\$500K+ to \$750K	1	1	15	15
\$2M+ to \$3M	11	12	28	24	\$750K to \$1M	0	0	21	14
Above \$3M	7	3	21	27	Above \$1M	2	0	9	10
Total	70	64	131	148	Total	40	23	127	117

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: **HOMES**

JUNE 2016

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Cottage - Represent Buyer	35	3/3	\$999,000		2,454	Pending
Apache Peak	22	4/4	\$779,900	—	3,386	Pending
Arrowhead - Represent ½ Seller	5	4/4	\$1,299,000	\$1,272,500	5,850	6/17/2016
Arrowhead	10	4/4.5	\$1,450,000	—	4,100	Pending
Arrowhead	52	4/6	\$1,375,000	—	4,736	Pending
Cochise Ridge - Represent Buyer	80	3/3.5	\$890,000	—	3,325	UCB
Desert Fairways	4	4/4.5	\$1,175,000	\$1,125,000	4,166	6/28/2016
Desert Greens - Represent Seller	74	4/4.5	\$939,000	\$885,000	3,874	6/23/2016
Eagle Feather	348	3/4	\$1,995,000	—	4,750	UCB
Eagle Feather	411	4/4.5	\$1,045,000	—	4,128	Pending
Eagle Feather	337	4/4.5	\$1,595,000	\$1,470,000	4,234	6/3/2016
Gambel Quail	21	3/3.5	\$1,499,000	\$1,390,000	3,580	6/6/2016
Gambel Quail	85	4/4.5	\$1,595,000	\$1,550,000	4,145	6/30/2016
Gambel Quail	146	4/4.5	\$920,000	\$875,000	4,000	6/27/2016
Gambel Quail	193	3/3	\$965,000	\$950,000	3,530	6/6/2016
Gambel Quail Preserve - Represent Seller	222	4/4.5	\$1,495,000	—	4,508	Pending
Gambel Quail Preserve	251	3/3.5	\$1,249,000	—	4,100	UCB
Lone Mountain	28	4/4.5	\$1,850,000	—	5,329	UCB
Lost Star - Represent Seller & Buyer	9	4/5.5	\$2,650,000	\$2,450,000	7,361	6/15/2016
Painted Sky - Represent Seller	58	4/4.5	\$1,625,000	—	4,110	UCB
Painted Sky	75	4/4.5	\$1,895,000	\$1,725,000	5,180	6/28/2016
Rose Quartz	36	5/5.5	\$4,875,000	—	5,429	Pending
Rose Quartz	47	4/5	\$2,450,000	—	4,105	Pending
Rose Quartz - Represent Seller	60	3/3.5	\$2,195,000	\$1,950,000	4,737	6/1/2016
Saguaro Forest	290	6/6.5	\$1,999,000	—	7,292	UCB
Saguaro Forest - Represent Seller & Buyer	134	5/4.5	\$1,995,000	\$1,790,000	8,126	6/30/2016
Saguaro Forest - Represent Seller	140	5/7	\$4,450,000	—	7,200	Pending
Sonoran Ridge - Represent Buyer	21	3/3.5	\$910,000	\$850,000	2,288	6/30/2016

Sunrise – Represent Seller	272	3/3.5	\$899,000	—	3,800	UCB
Sunrise	210	5/6.5	\$950,000	—	8,383	Pending
Sunset Canyon – Represent Seller	32	5/5.5	\$1,795,000	—	4,596	UCB
Sunset Canyon	66	4/4.5	\$3,495,000	\$3,200,000	5,868	6/28/2016
Turquoise Ridge	1	4/3.5	\$1,395,000	\$1,250,000	3,605	6/15/2016

DESERT MOUNTAIN SALES ACTIVITY: HOMESITES

JUNE 2016

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Arrowhead	8	18,700	\$129,900	—	34,010	UCB
Eagle Feather	361	22,902	\$67,000	\$56,000	39,845	6/20/2016
Eagle Feather	367	20,298	\$139,000	—	39,015	Pending
Gambel Quail	67	20,583	\$145,000	\$125,000	38,332	6/14/2016
Gambel Quail	102	23,411	\$97,800	\$90,000	47,044	6/2/2016
Gambel Quail	199	21,278	\$185,000	—	43,560	UCB
Grey Fox	32	12,400	\$165,000	—	23,221	UCB
Grey Fox	103	16,198	\$69,000	—	27,178	UCB
Mountain Skyline	17	25,863	\$159,000	\$145,000	41,164	6/17/2016
Mountain Skyline	73	21,914	\$195,000	—	43,887	Pending
Sunrise	214	20,080	\$145,000	\$135,000	44,542	6/8/2016
Turquoise Ridge	44	19,375	\$199,500	\$185,000	43,560	6/30/2016

CAREFREE RANCH ACTIVITY: HOMES & LOTS

JUNE 2016

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
N/A						

CALL TO SEE THESE NEW LISTINGS HOMES

VILLAGE	LOT	BEDS BATHS SF(HOMES) OR BE SF(LOTS)	CURRENT LIST PRICE
Lost Star	16	4/4.5/6,043	\$1,999,999

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