

REAL ESTATE UPDATE — INSIDE DESERT MOUNTAIN

JUNE 2015

HOMES	YTD SALES		LISTINGS		HOMESITES	YTD SALES		LISTINGS	
	2015	2014	2015	2014		2015	2014	2015	2014
Under \$1M	17	29	31	23	Under \$.250K	23	20	50	41
\$1M+ - \$1.5M	23	20	28	29	\$.25K+ - \$.5K	14	5	32	31
\$1.5M+ - \$2M	12	9	23	24	\$.5K+ - \$.75K	1	2	15	19
\$2M+ - \$3M	11	8	28	27	\$.75K - \$1M	0	1	21	22
Above \$3M	7	2	21	31	Above \$1M	2	1	9	13
<b>Total</b>	<b>70</b>	<b>68</b>	<b>131</b>	<b>134</b>	<b>Total</b>	<b>40</b>	<b>29</b>	<b>127</b>	<b>126</b>

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes. All information deemed to be accurate but not guaranteed.

Desert Mountain Sales Activity — Homes — June 2015

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	SQ FT	CLOSE DATE
Apache Cottages	48	None	\$795,000	\$795,000	2296	6/11/2015
Apache Cottages – Rep Seller & Buyer	3	None	\$1,125,000	\$1,060,000	2454	6/18/2015
Apache Peak	2	EGM	\$1,600,000	\$1,505,000	6681	6/29/2015
Apache Peak	155	None	\$1,649,000	\$1,500,000	6156	6/18/2015
Apache Peak	169	EGM	\$2,475,000	\$2,300,000	6194	6/22/2015
Arrowhead	10	None	\$1,450,000		4100	Pending
Arrowhead – Represented Seller	35	EGM	\$1,695,000	\$1,500,000	4419	6/30/2015
Chiricahua Villas	215	w/wout	\$1,595,000		4359	UCB*
Chiricahua Villas	219	None	\$1,599,900	\$1,500,000	3547	6/9/2015
Chiricahua Villas – Represented Seller	210	EGM	\$1,975,000	\$1,850,000	4065	6/4/2015
Chiricahua Villas - Rep Seller & Buyer	209	None	\$1,999,000		4591	UCB*
Cochise Ridge	79	EGM	\$800,000		2680	Pending
Desert Fairways	32	EGM	\$920,000		3050	UCB*
Desert Greens	68	None	\$995,000		3351	Pending
Desert Greens – Represented Seller	65	None	\$995,000	\$960,000	3875	6/30/2015
Desert Hills	38	None	\$625,000		3150	Pending
Desert Hills	15	w/wout	\$948,000		3177	Pending
Grey Fox	85	EGM	\$1,154,000		4481	Pending
Grey Fox	76	None	\$1,795,000	\$1,775,000	4380	6/2/2015
Haciendas	24	None	\$929,000		2550	UCB*
Mountain Skyline	24	None	\$969,000	\$925,000	3393	6/3/2015
Mountain Skyline	2	None	\$1,299,000	\$1,240,000	4736	6/26/2015
Rose Quartz	71	None	\$1,599,000	\$1,500,000	5822	6/18/2015
Saguaro Forest	277	EGM	\$1,999,999	\$1,900,000	6902	6/8/2015

Saguaro Forest	60	None	\$2,499,900	\$2,100,000	5240	6/10/2015
Saguaro Forest	77	None	\$2,695,000		5699	UCB*
Sonoran Ridge	7	None	\$795,000		2070	UCB*
<b>Sunrise - Rep Seller &amp; Buyer</b>	<b>264</b>	<b>None</b>	<b>\$1,249,000</b>	<b>\$1,150,000</b>	<b>4027</b>	<b>6/12/2015</b>
Sunrise	218	None	\$1,429,000		4247	UCB*
<b>Sunset Canyon – Represented Buyer</b>	<b>53</b>	<b>None</b>	<b>\$1,895,000</b>		<b>5799</b>	<b>Pending</b>
Sunset Canyon	30	None	\$2,295,000		5486	Pending
Turquoise Ridge	19	EGM	\$799,000		3530	UCB*
Turquoise Ridge	36	None	\$1,050,000	\$1,000,000	4624	6/10/2015

### Desert Mountain Sales Activity—Homesites—June 2015

VILLAGE	LOT	MEMBERSHIP	LIST PRICE	SALE PRICE	ACREAGE	CLOSE DATE
<b>Apache Peak – Represented Buyer</b>	<b>153</b>	<b>None</b>	<b>\$249,900</b>		<b>63028</b>	<b>UCB*</b>
Gambel Quail	80	None	\$175,000	\$130,000	44510	6/23/2015
Grey Fox	45	None	\$249,000		22585	UCB*
Painted Sky	90	None	\$175,000	\$160,000	59096	6/25/2015
Rose Quartz	85	None	\$175,000	\$145,000	17587	6/15/2015
Rose Quartz	45	None	\$369,000	\$350,000	32670	6/10/2015
<b>Saguaro Forest – Represented Buyer</b>	<b>187</b>	<b>None</b>	<b>\$395,000</b>	<b>\$375,000</b>	<b>49496</b>	<b>6/30/2015</b>
Saguaro Forest	319	None	\$449,000	\$425,000	118363	6/8/2015
Saguaro Forest	182	None	\$799,000		67083	UCB*
Saguaro Forest	183	None	\$800,000		46229	UCB*
Saguaro Forest	110/111	None	\$988,000		80586	UCB*
Sunset Canyon	7	None	\$399,000	\$309,000	37762	6/29/2015
Turquoise Ridge	54	None	\$185,000	\$172,500	27420	6/25/2015