



REAL ESTATE UPDATE
July 2018

HOMES	—YTD SALES—		—LISTINGS—		HOMESITES	—YTD SALES—		—LISTINGS—	
	2018	2017	2018	2017		2018	2017	2018	2017
\$1M & Under	34	34	31	25	\$250K & Under	20	19	37	44
\$1M+ to \$1.5M	32	19	27	20	\$250K+ to \$500K	16	12	27	31
\$1.5M+ to \$2M	18	10	29	37	\$500K+ to \$750K	5	3	7	9
\$2M+ to \$3M	17	16	18	26	\$750K+ to \$1M	1	2	11	11
Above \$3M	8	4	20	23	Above \$1M	1	2	4	4
Total	109	83	125	131	Total	43	38	86	99

Only properties with price availability are reflected. Inventory changes a combination of sales, expirations, cancellations, new listings and price changes.
All information deemed to be accurate but not guaranteed.

DESERT MOUNTAIN SALES ACTIVITY: **HOMES**

July 2018

VILLAGE	LOT	BEDS/BATHS	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Apache Cottage	15	3/3	\$949,000	—	2,393	Pending
Apache Cottage	17	3/3	\$899,950	\$856,250	2,420	7/17/2018
Apache Peak	151	4/4.5	\$1,850,000	—	5,293	UCB
Apache Peak	152	4/4.5	\$2,585,000	\$2,132,500	5,482	7/6/2018
Arrowhead	23	3/3.5	\$727,800	—	3,909	UCB
Cochise Geronimo – Represent Buyer	11	4/5	\$3,600,000	—	6,060	Pending
Cochise Ridge	10	3/3.5	\$1,149,000	\$1,090,000	3,331	7/2/2018
Cochise Ridge	59	3/3	\$828,000	\$809,000	2,577	7/13/2018
Desert Fairways	21	4/4.5	\$797,000	\$760,000	3,806	7/13/2018
Desert Fairways	34	4/4.5	\$999,000	—	3,982	UCB
Desert Horizons – Rep. Seller & Buyer	34	4/4.5	\$1,195,000	—	3,779	UCB
Eagle Feather – Represent Seller	404	5/5.5	\$3,995,000	\$3,200,000	8,251	7/16/2018
Eagle Feather	412	4/4.5	\$2,995,000	\$2,950,000	5,063	7/6/2018
Eagle Feather	346	4/3.5	\$1,445,000	—	4,746	UCB
Gambel Quail – Represent Seller	34	3/3.5	\$1,350,000	\$1,225,000	3,850	7/10/2018
Grey Fox	47	4/5.5	\$1,599,000	—	5,654	UCB
Grey Fox – Represent Seller	58	3/3.5	\$1,395,000	\$1,360,000	4,002	7/6/2018
Grey Fox – Represent Seller	79	3/3	\$1,099,000	\$1,025,000	3,493	7/5/2018
Hacienda	37	4/4.5	\$699,000	—	3,248	Pending
Lone Mountain	79	4/4.5	\$2,200,000	—	6,241	UCB
Lost Star – Represent Seller	42	5/5.5	\$2,595,000	—	5,579	UCB
Painted Sky	8	4/5.5	\$2,549,000	—	5,500	Pending
Renegade Trail	15	3/3.5	\$799,000	—	2,954	UCB
Saguaro Forest – Represent Seller	103	4/4.5	\$2,475,000	—	5,906	Pending
Saguaro Forest	159	5/5.5	\$2,495,000	—	6,126	UCB
Saguaro Forest – Represent Seller	283	4/5.5	\$3,947,500	—	8,255	Pending
Sonoran Cottage – Represent Buyer	11	2/2.5	\$599,000	—	2,086	UCB
Sunrise	315	3/3.5	\$1,189,000	—	3,956	UCB

DESERT MOUNTAIN SALES ACTIVITY: **HOMESITES**

July 2018

VILLAGE	LOT	BLDG. ENV.	LIST PRICE	SALE PRICE	SQ.FT.	CLOSE DATE
Arrowhead	32	22,300	\$625,000		40,245	UCB
Cochise Geronimo	2	19,400	\$2,400,000	\$2,400,000	55,400	7/5/2018
Grey Fox	10	22,010	\$145,000	\$115,000	65,935	7/28/2018
Mountain Skyline	8	21,054	\$199,900		33,632	Pending
Saguaro Forest	332	27,830	\$430,000		181,322	Pending
Saguaro Forest	336	25,107	\$395,000	\$336,600	130,271	7/5/2018
Saguaro Forest	339	31,372	\$445,000	—	525,318	Pending
Sunrise – Represent Seller	255	22,224	\$495,000	\$395,000	52,832	7/12/2018

CALL TO SEE OUR NEW LISTINGS!

VILLAGE & LOT	BEDS BATHS SF	PRICE
DESERT GREENS 67	3 3.5 3,350	\$895,000
RENEGADE TRAIL 4	3 3.5 3,460	\$899,000
LONE MOUNTAIN II 58	4 5.5 6,189	\$3,495,000
DEER RUN 6 (includes lot 5)	5 6.5 10,260	\$5,750,000

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